

## TRADE FAIR APPLICATION

ITB Berlin: The World Leading Travel Trade show.

Application Deadline: 14 November 2025.

(First come first serve)

1.	BASIC PARTICIPATION FEE for the 3 days: EUR 3,755 + VAT	
	APPLICATION FEE: N\$500	
	I would like to be considered for SME support opportunities (no application fee required)	

Event Name:	Event Date	Number of Operators/Partners
ITB-Berlin: Germany	3 <sup>rd</sup> - 5 <sup>th</sup> March 2026	28

- 1.1 The basic participation fee includes a branded table/counter, one power point, and access badges. Table setups will be done by the participants- therefore you are encouraged to take along your brochures/flyers, business cards & Laptops for presentation purposes.
- 1.2 The basic participation fee excludes, visa fees, airfares, travel insurance, hotel accommodation, local transportation, meals and customs clearance. Those and any likely expenses must be borne by the participant in addition to the basic participation fee.
- 1.3 Marketing agents/companies or Destination Management Companies (DMC's/DMO's), who represent a whole range of individual accommodation establishments or regulated businesses, not belonging to the same group, must pay the participation fee plus a surcharge of 20%. The same is applicable to any other business operator not required by law to register with NTB Associations.
- 1.4 Second or more representative (s) per company will pay an additional 10% of the participation fee per person.

## 2. GENERAL COMPANY DETAILS

NAME OF COMPANY (as registered with NTB)	
POSTAL ADDRESS	
TELEPHONE	
COMPANY E-MAIL	
INTERNET / WEBSITE	
NTB REGISTRATION NUMBER	
MEMBER OF TOURISM ASSOCIATION (please specify)	

## 3. MARKETING PORTFOLIO

If owning or representing more than one accommodation establishment or other NTB registered business, please complete below section or attach a separate list:

NAME OF ESTABLISHMENT / BUSINESS	NTB REGISTRATION NUMBER(S)

4. 1st COMPANY REPRESENTATIVE					
NAME					
DESIGNATION					
E-MAIL					
5. 2 <sup>nd</sup> COMPANY REPRESENTATIVE  Only when space is available, NTB will allow a 2 <sup>nd</sup> representative					
NAME					
DESIGNATION					
E-MAIL					
6. PAYMENT PRO	OCEDURES				
The Participation fee of N	N\$ 500 to be paid to Namibia Tourism Board – account details are				
Account Name:	Namibia Tourism Board				
Account Number:	041 4639 8 6				
Branch Number:	082372				
Swift code:	SBNMNANX				
Account held at:	Standard Bank Namibia Private Bag 13177 Windhoek Namibia				
Reference no:	Your NTB registration number plus ITB 2026				
Confirmation of participation will be accompanied by an invoice of 100% of the total participation fee to secure your space, which shall be non-refundable if decided not to participate any longer after space is confirmed on					

INCOMPLETE APPLICATIONS WILL **NOT** BE CONSIDERED

your behalf.

## I HEREBY AGREE THAT THE CONTENT HEREIN ARE TRUE AND COMMIT OUR COMPANY TO FULL PAYMENT UPON CONFIRMATION OF PARTICIPATION BY THE NTB. NAME OF COMPANY SIGNATURE DATE

Kindly register and completed application form per pdf file to the following person:

Marc Claydon: mclaydon@namibia-tourism.com

Web: www.visitnamibia.com.na

7. DECLARATION