

### Republic of Namibia

### Ministry of Environment and Tourism

# Statistical Report 2011

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### List of Abbreviations

| BON    | Bank of Namibia                           |
|--------|---|
| CSPro  | Census and Survey Processing System       |
| DOT    | Directorate of Tourism                    |
| FENATA | Federation of Namibia Tourism Association |
| GRN    | Government of the Republic of Namibia     |
| HKIA   | Hosea Kutako International Airport        |
| MCA-N  | Millennium Challenge Accounts Namibia     |
| MET    | Ministry of Environment and Tourism       |
| MHAI   | Ministry of Home Affairs and Immigration  |
| NGO    | Non-Governmental Organisation             |
| NPC    | National Planning Commission              |
| NTB    | Namibia Tourism Board                     |
| SPSS   | Statistical Package for Social Sciences   |
| UK     | United Kingdom                            |
| UNWTO  | United Nations World Tourism Organisation |
| USA    | United States of America                  |
| VRF    | Visiting Friends and Relatives            |

### Foreword

The Ministry of Environment and Tourism is tasked with the responsibility to provide guidance on matters of environmental management and protection, and to promote biodiversity conservation in Namibia through the sustainable utilization of natural resources and tourism development, for the maximum social and economic benefit of its citizens.

The Government of the Republic of Namibia has prioritized the tourism sector as one of the sectors that has the capacity and potential to reduce poverty, advance rural development, create more jobs while at the same time conserving our natural and cultural heritage and preserving our biodiversity. In broad terms, the Ministry of Environment and Tourism is responsible for creating an enabling environment for the tourism industry to grow and flourish and to contribute towards the realization of Vision 2030.

Tourism is important to Namibia's economy, as it provides a means of improving livelihood in remote areas where there are few economic opportunities. In order for the Namibian tourism sector to continue to grow and develop and to be sustainable yet competitive, we need to have a thorough understanding of our tourism sector and know its true dimension. The government and all stakeholders need to have up-to-date, reliable, and comprehensive information on foreign visitors to Namibia. The industry needs to know how many tourists visited the country, from which countries they came, the purpose of their visits, the point of entry, and how long did they stay in the country. These statistics provide useful data for investment, planning tourism development and further research.

This report shows a positive growth in tourists coming from African countries into Namibia but a decrease in overseas tourist arrivals which may be attributed to the global economic and financial crisis affecting industrialised countries, especially the Euro zone. There is, no doubt that this report demonstrates the continuing healthy state of the Namibian tourism industry. There is however, a patriotic call for all stakeholders to increase their efforts towards making Namibia a competitive destination. The current economic climate dictates frugal financial austerity measures especially in our source markets. The implications are therefore that we need to look at different key areas in the industry that may include the demographics in our source markets, work towards excellent customer service delivery and invest in our tourism infrastructure and human resources to grow and maintain a competitive edge among others.

In conclusion, I would first like to thank the Ministry of Home Affairs and Immigration for the support it has rendered to the Ministry of Environment and Tourism. Secondly a special thanks to the dedication and hard work by the staff of the Directorate of Tourism and Gaming and last but not least my the gratitude goes to the Millennium Challenge Account- Namibia (MCA-N) for their valuable technical assistance, in the development of the Ministry's tourism arrival statistics unit over the past two years.

Hon. Netumbo Nandi-Ndaitwah, MP Minister of Environment and Tourism

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### Acknowledgements

The Ministry of Environment and Tourism would like to acknowledge the cooperation of the Ministry of Home Affairs and Immigration in the collection of tourism arrival data and express its gratitude to the Namibia Tourism Board (NTB) for marketing Namibia as a tourist destination and for their valuable contribution in collecting accommodation (bed and rooms) occupancy statistics. The Ministry of Environment and tourism would like to especially appreciate the service and effort of Mr. Philippe N. Gafishi, who assisted with data processing, extrapolation of data, analyzing data and report writing.

Once again, the Ministry of Environment and Tourism would like to recognize the support and commitment from the Millennium Challenge Account-Namibia (MCA-N), to the development of MET tourism arrival statistics unit and in the preparation of this report. The establishment of DTG data room, the technical assistance and the donation of hardware and softwares is well appreciated. The equipments will primarily be used to successfully fulfil our mission of the production and dissemination of the Tourism Arrival Statistics reports annually on time.



This Annual Tourism Statistics Report includes analysis of the 2011 foreign arrivals to Namibia with detailed statistical tables in the annex. It presents the overview of foreign arrivals including tourists, same-day visitors and returning residents and their profiles, the travel information on tourist arrivals to Namibia and their hotel statistics, with special emphasis on the bed occupancy rates.

The total number of foreign arrivals to Namibia in 2011 was 1,218,234 a growth of 3.4% compared to 2010. The tourist arrivals to Namibia was1,027,229 in 2011 and grew by 4.4% compared to 2010. However, growth was positive only for the total number of tourists coming from African countries to Namibia with 9.8%, while it was negative for overseas tourist arrivals to Namibia (-10 %). A decrease of 11.2% for those coming from Europe, 0% growth for those coming from North America and a decrease of 9.0% for the tourist arrivals to Namibia from other non-African countries.

The decrease in overseas tourist arrivals may be attributed to the global economic and financial crisis affecting industrialised countries, especially these in the Euro zone.

In the 2011 rankings of top 10 tourism markets for Namibia, the structure remained the same as in 2010 which was as follows: Angola, South Africa, Germany, Zambia, Zimbabwe, Botswana, United Kingdom (UK), United States of America (USA), France and Netherlands.

Africa remained the big tourist market for Namibia in 2011 with 76.4% (784,579) arrivals, of which Angola accounted for 35.2% and South Africa accounted for 26.6%. African countries were followed by European countries with 18.9%, of which Germany accounted for the largest proportion (41.0%). North America and other overseas represented 2.2% and 2.5% of the total tourist arrivals to Namibia in 2011 respectively.

The distribution of tourist arrivals to Namibia in 2011 by gender was 60.5% male and 39.5% female, percentages that remained similar to 2010. While there was a significant gender unbalance structure for the tourist arrivals to Namibia from Africa (62% male and 38% female), the overseas tourists were more closer to a balanced gender breakdown (56% male and 44% female). However, Scandinavia (55%), Belgium (50%) and Switzerland (50%) had the most female travellers to Namibia in 2011.

In 2011, the majority of tourists (25.8%) were in the 30-39 years old age-group which was also the same for the majority of tourist arrivals to Namibia from Africa. However, the dominant age-group of tourists from North America and Europe was 60 years and above (30% and 24%, respectively), followed by the age-group of 50-59 years old with 20.2% and 22.5% respectively.

While the majority of all tourists entered Namibia for holiday and leisure (41.2%), the majority of tourists from Africa came to visit friends and relatives (48.3%). On the other hand, 76.9% of tourists from North America came for holiday and leisure as well as 75.3% from Europe and 65.3% from other overseas countries.

The majority of tourists entered Namibia through the Northern border posts (30.8%) due to high number of tourist arrivals from Angola. The second most used border post was Hosea Kutako International Airport (23.9%). Tourists arriving from overseas mainly used Hosea Kutako International Airport as the main point of entry to Namibia.

In 2011, the intended length of stay of tourist arrivals to Namibia was 17 days declining by 2 days compared to 2010. The majority of tourists from Africa stayed between 22 and 365 days while those from overseas stayed in Namibia between 8 and 14 days and between 4 and 7 days and were coming for holiday and leisure, which is usually the category of arrivals that spend the most time in the country.

The most commonly used mode of entry was by road (71%) due to the large number of tourists coming from Angola and South Africa who prefer to use ground transportation. However, the majority of tourists arriving from overseas used air travel as the main mode of travel to Namibia.

The peak tourist season remained July-September, accounting for 43.3% (444,769) of all tourist arrivals to Namibia in 2011. This structure remained similar to 2010.

Hotel statistics were collected by the Namibia Tourism Board (NTB). The peak of bed occupancy rate was in August (38%) and July (35%) in 2011, reflecting the average of the same tourist peak season of May-September. This structure too remained similar to 2010.



#### 1. Background and Objectives

The Ministry of Environment and Tourism started publishing the Annual Report on Tourist Arrivals Statistics in 2001. From 1993 to 2000, the MET was producing tourists' statistical tables without further analysis and publication. The main objective to produce this report is to provide timely quality data on tourists arrivals to Namibia to all stakeholders of the tourism sector. This publication provides the 2011 tourist arrivals statistics which is used for planning, budgeting, and evaluation of tourism programmes and projects as well as for general use purposes. The key users of tourism statistics include the Government of the Republic of Namibia (GRN), the Namibia Tourist Board (NTB), the Bank of Namibia (BON), National Planning Commission (NPC), Federation of Namibia Tourism Association (FENATA) and all its members, research institutions, NGOs, donors, universities and the general public.

#### 2. Methodological Approach

The compilation of and reporting on statistics related to 2011 tourist arrivals to Namibia involved the collection of arrival forms, separating foreign arrivals forms from the national arrivals, sample selection, coding sample arrival forms, data processing of sample arrival forms, verification and cleaning of the dataset and report writing.

The arrival forms were collected from all the Namibian border posts by the Directorate of Tourism and Gaming (DTG) in the Ministry of Environment and Tourism (MET). In the previous years, the forms were stored in the Ministry of Home Affairs and Immigration (MHAI) for sorting, coding and selection of the sample. In the year 2011, the above activities took place at the Ministry of Environment and Tourism's (MET) head office where room spaces were availed for that purpose. The arrival forms were collected from the 33 border posts including 10 airports, 3 seaports and 20 other border posts.

A stratified sampling method was used to select a sample size of 50,763 arrival forms out of 1,218,234 for 2011. The population from which the sample was drawn included all foreign arrivals to Namibia from 1<sup>st</sup> January to 31<sup>st</sup> December 2011 as recorded by the border control posts operated by the Ministry of Home Affairs and Immigration (MHAI). For the 2011 foreign arrivals data entry, a new Census and Survey Processing System (CSPro) data entry interface was developed which is more user-friendly, faster to run and does not limit the size of the batches to process compared to the DOS-based system previously used since 2003<sup>1</sup>. With the new system, the control checks were also easily developed in the data dictionary to avoid data entry mistakes as much as possible. Data were easily exported to Statistical Package for Social Sciences (SPSS) for further tabulation and analysis.

Data were then weighted and extrapolated from the sample to estimate the total population of tourist arrivals.

<sup>&</sup>lt;sup>1</sup>The data entry system used since 2003 was a DOS-based SPSS system with an application designed to support data capture for arrivals data. Since the application has to be accessed through a DOS window, it is less user-friendly, and is slow to run. This limits the size of the batches being processed. The entered information was then stored in an SPSS database and an editing programme was run manually to perform routine checks and cleaning on the completeness and consistency of the data. The editing programme was easy to run, but because it was long to run step by step, it would also be easy to miss some steps. Thus, the need for a new data entry module which was developed to process the 2011 arrival forms data entry.



The Millennium Challenge Account Namibia (MCA-N) funded a 10-day training workshop for tourist arrivals data processing and report writing. The first draft of the 2011 tourist arrivals report was produced during this workshop.

#### 3. Key Concepts and Definitions

#### **Foreign Tourist**

A foreign tourist is defined as "any visitor travelling to a country other than that of his/ her residence but outside his/her usual environment for more than 1 night but less than 12 months and whose main purpose of visit is other than the exercise of an activity remunerated from within the place visited". This is the United Nations World Tourism Organisation (UNWTO) definition and it is used to produce foreign tourist arrival statistics in Namibia. The use of this broad concept makes it possible to identify both "tourists" (overnight visitors) and "same-day visitors".

#### **Purpose of Visit**

The main purpose of a tourism trip to a country (or place) is defined as "the purpose in the absence of which the trip would not have taken place". It is determined by the main activities in which the visitor has been or will be involved during the trip at destination. The main purpose of visit for tourists is classified under 4 categories which are Visiting Friends/Relatives, Holiday, Business, and Other (those reasons that did not fall under the other three categories).

#### **Duration of visit**

The duration of a visit (stay or trip) is measured in the following units: "the number of hours for sameday visits, and nights for staying visits. For international tourism the duration is measured either in terms of time spent in the receiving country for inbound tourism, or time away from the usual residence for outbound tourism".

#### Country of residence

The country of residence is one of the key criteria for determining whether a person arriving in a country is a "visitor" or "other traveller", and if a "visitor", whether he/she is a national or overseas resident. The underlying concept in the classification of international visitors by place of origin is the country of residence, not their nationality. Foreign nationals residing in a country are assimilated with other residents for the purpose of domestic and outbound tourism statistics.

The above definitions and classifications were applied in this study and, being internationally accepted, will allow for global comparison of Namibia's tourism statistics.

### Results and Analysis, 2011

#### 1. Overview

The total foreign arrivals to Namibia show an increase of 3.4% up from 1,178,482 foreign arrivals in 2010 to 1,218,234 total foreign arrivals in 2011. A total of 1,027,229 tourists arrived in 2011, compared to 984,099 in 2010 representing an increase of 4.4% as shown in Figure 1.1.

While there has been an overall increase in tourist arrivals, non-African tourist arrivals declined by 10% (242,651) in 2011 compared to 2010 (269,811) as shown in Figure 1.2. The number of tourists from Europe declined by 11.2%, those from North America were relatively constant with no increase and those from other overseas countries declined by 9% while tourists from Africa increased by 9.8%.

The decline in tourist arrivals from Europe should certainly ring many alarm bells as it affects overseas travellers that are regarded as the highest spenders. The global economic crisis from which the industry is still emerging has clearly affected Namibia's overseas tourist markets and it may negatively impact accommodation facilities' occupancy countrywide.



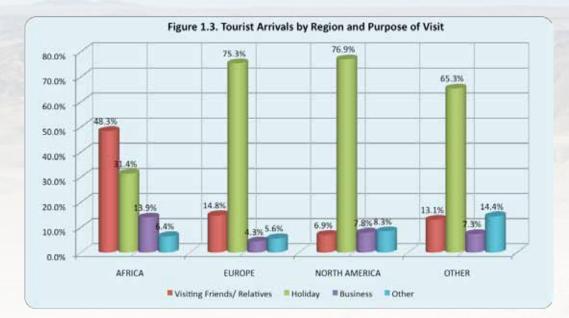
The top five tourism markets for Namibia in 2011 were Angola, South Africa, Germany, Zambia and Zimbabwe in that order. This structure has been the same from 2008 as shown in Table 1.1 below.

|                |         |              |         |              | -       | -            |         |              |         |              |         |
|----------------|---------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|--------------|---------|
| 2006           |         | 2007         |         | 2008         |         | 2009         |         | 2010         |         | 2011         |         |
| <b>Angol</b> a | 278,058 | Angola       | 336,045 | Angola       | 310,395 | Angola       | 309,127 | Angola       | 296,825 | Angola       | 361,480 |
| South Africa   | 239,886 | South Africa | 250,038 | South Africa | 243,038 | South Africa | 285,779 | South Africa | 277,655 | South Africa | 272,930 |
| Germany        | 68,214  | Germany      | 80,418  | Germany      | 81,543  | Germany      | 81,974  | Germany      | 87,072  | Germany      | 79,721  |
| Zambia         | 45,203  | Zambia       | 40,709  | Zambia       | 50,248  | Zambia       | 54,333  | Zambia       | 54,229  | Zambia       | 61,120  |
| Zimbabwe       | 30,623  | ик           | 28,214  | Zimbabwe     | 29,281  | Zimbabwe     | 31,842  | Zimbabwe     | 37,667  | Zimbabwe     | 42,945  |
| ик             | 24,736  | Zimbabwe     | 26,764  | UK           | 28,111  | UK           | 28,039  | Botswana     | 31,503  | Botswana     | 28,658  |
| Botswana       | 24,720  | Botswana     | 25,649  | Botswana     | 26,378  | Botswana     | 26,918  | UK           | 25,717  | UK           | 21,584  |
| USA            | 16,325  | USA          | 19,342  | USA          | 20,856  | USA          | 20,080  | USA          | 17,826  | USA          | 17,946  |
| Netherlands    | 12,196  | France       | 15,019  | France       | 14,604  | France       | 15,044  | France       | 17,039  | France       | 13,729  |
| France         | 12, 000 | Netherlands  | 13,282  | Netherlands  | 14,382  | Netherlands  | 14,503  | Netherlands  | 16,078  | Netherlands  | 12,346  |

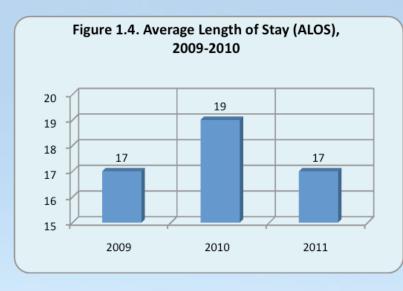
Table 1.1. Top Ten Tourist Source Markets, 2005-2011

The next top five tourism markets were Botswana, United Kingdom (UK), United States of America (USA), France and the Netherlands.

Tourists have been classified into three categories, namely those Visiting Friends/Relatives (VFR), Holiday/Leisure tourists and Business/Conference/Professional tourists. For the tourism industry the holiday/leisure tourists are the focal point for investment and product development as the return on this type of tourist is higher. It is, therefore, pleasing to note that the majority of tourists coming from overseas to Namibia in 2011 came for holiday. Among the tourists arriving from North America, Europe and other overseas regions, 76.9%, 75.3% and 65.3% came for holiday. However, among tourists coming from African countries to Namibia, 48.3% come to visit friends and relatives while 31.4% come for holiday (Figure 1.3), an increase of 2.8% point compared to 2010.



Africa's share of VFR visitors out of the total of 411,584 classified as VFR tourist was about 376,714 and this represents 91.5% out of the total of the VFR visitors to Namibia in 2011. Out of these arrivals, 54.1%, were Angolans, 19.1% were South Africans, 8.8% were Zambians, 4.4% were Zimbabweans, 3.8% were from Botswana while other African countries accounted for 1.4% of all VFR arrivals.



In 2011, the average length of stay of tourists was 17 days, down 2 from 19 days in 2010 (Figure 1.4).

In 2011 the hotel accommodation and capacity statistics shows that the bed occupancy rate was 29%, sharing an increase of 1% from 28% in 2010.

#### 2. Foreign Arrivals Profile

In this section the total foreign arrivals are distributed according to returning residents, tourists, same day visitors and others.

#### 2.1. Foreign Arrivals to Namibia, 2005-2011

Foreign arrivals for 2011 amounted to 1,218,234 while it was 1,178,487 for 2010, this represents an increase of 3.4% between 2011 and 2010. The results contained in the Table 2.1 below indicates that the increase in foreign arrivals by 25% between 2005 (973,168) and 2011 (1,218,234) is characterized by the nearly proportional growth rate of 32% of tourists during the same period.

| Year              | Returning Residents | Others | Same-Day Visitors | Tourists  | Total Foreign arrivals |
|-------------------|---------------------|--------|-------------------|-----------|------------------------|
| 2005              | 39,129              | 78,003 | 78,146            | 777,890   | 973,168                |
| 2006              | 42,531              | 28,502 | 127,299           | 833,345   | 1,031,677              |
| 2007              | 40,639              | 37,761 | 119,446           | 928,912   | 1,126,759              |
| 2008              | 36,435              | 35,905 | 147,623           | 931,111   | 1,151,074              |
| 2009              | 26,354              | 84,951 | 120,447           | 980,173   | 1,211,925              |
| 2010              | 17,087              | 46,978 | 130,323           | 984,099   | 1,178,487              |
| 2011              | 15,702              | 39,139 | 136,164           | 1,027,229 | 1,218,234              |
| % change 011/2005 | -59.9               | -49.8  | 74 .2             | 32.1      | 25.2                   |

Among the 2011 foreign arrivals, male tourists were more (734,652) than female tourists (483,582).

#### 2.2 Foreign arrival category of traveller to Namibia, 2011

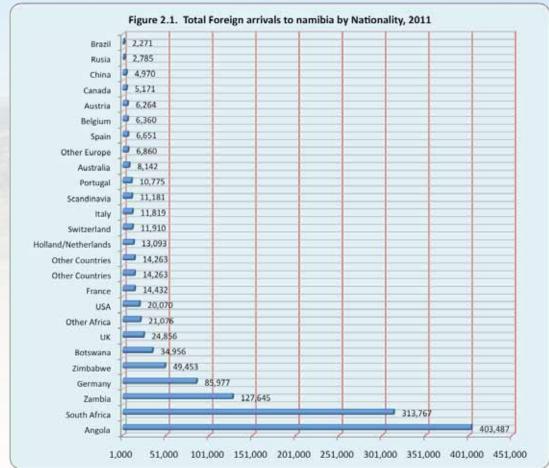
During 2011, about 1 218 234 foreigners visited Namibia of which 84% were tourists, 1% were returning residents, 11% were same-day visitors, while 3% indicated that they were visiting for reasons other than those stated on the arrival form.

|                                  | Tourists  | Same day | Returning | Others | Total     |
|----------------------------------|-----------|----------|-----------|--------|-----------|
| Extrapolated results             | 1,027,229 | 136,164  | 15,702    | 39,139 | 1,218,234 |
| Percentage sample                | 84%       | 11%      | 1%        | 3%     | 100%      |
| Non weighted sample distribution | 44,001    | 3,899    | 877       | 1,986  | 50,763    |

#### Table 1.2. Foreign arrivals by category of traveller, 2011

#### 2.3 Nationality of foreign arrivals to Namibia, 2011

The nationality of tourists in Figure 2.1 is ranked against the highest potential market size to Namibia in 2011. It is clear that Namibia's five main sources of visitors remain Angola, South Africa, Germany, Zambia and Zimbabwe. It is further clear from the Figure 2.1 that within Africa, most visitors to Namibia in 2011 came from Angola (403,487), South Africa (313,767), Zambia (127,645) and Zimbabwe (49,453) respectively. It is notable that the Germans (85,977), British (24,856) and United States of America (20,070) tourists ranked first, second and third on the list of overseas visitors to Namibia in 2011.



#### 3. Tourist Arrivals Profile

In this analysis the countries are grouped into 4 regions, which are categorized as follows: Africa, Europe, North America (only USA and Canada) and Other countries not classified elsewhere in the above specified categories.

#### 3.1. Tourist Arrivals to Namibia by Region, 2011

The results in Table 3.1 below show that in 2011, the great majority of tourists to Namibia were African tourists (784,579), making up 76.3% of the total number of tourist arrivals. Africa was followed by Europe with 18.9% (194,430). North America contributed 2.2% (22,791) while other overseas countries contributed 2.5% (25,430).

In 2011, tourist arrivals from the European and Other overseas countries decreased by 11.2% and 9.0%, respectively compared to 2010, while those arriving from Africa increased by 9.8% and North America stayed relatively unchanged compared to 2010.

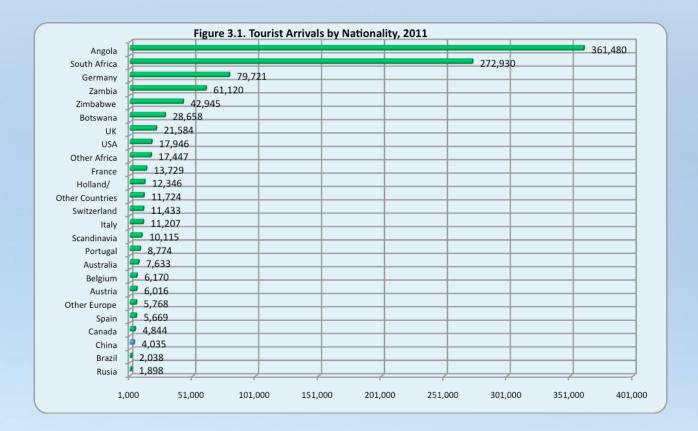
| Tourist A | Tourist Arrivals by Region, 2005-2011 |         |                  |        |           | % Change per year by Region |        |                  |       |       |
|-----------|---------------------------------------|---------|------------------|--------|-----------|-----------------------------|--------|------------------|-------|-------|
| Year      | Africa                                | Europe  | North<br>America | Other  | Total     | Africa                      | Europe | North<br>America | Other | Total |
| 2005      | 601,738                               | 146,362 | 11,979           | 17,812 | 777,890   |                             |        |                  |       |       |
| 2006      | 628,588                               | 166,974 | 16,325           | 21,459 | 833,345   | 4.5%                        | 14.1%  | 36.3%            | 20.5% | 7.1%  |
| 2007      | 690,148                               | 194,603 | 19,342           | 24,819 | 928,912   | 9.8%                        | 16.5%  | 18.5%            | 15.7% | 11.5% |
| 2008      | 676,445                               | 204,116 | 26,346           | 24,204 | 931,111   | -2.0%                       | 4.9%   | 36.2%            | -2.5% | 0.2%  |
| 2009      | 723,760                               | 206,494 | 24,940           | 24,979 | 980,173   | 7.0%                        | 1.2%   | -5.3%            | 3.2%  | 5.3%  |
| 2010      | 714,288                               | 219,069 | 22,793           | 27,949 | 984,099   | -1.3%                       | 6.1%   | -8.6%            | 11.9% | 0.4%  |
| 2011      | 784,579                               | 194,430 | 22,791           | 25,430 | 1,027,229 | 9.8%                        | -11.2% | 0.0%             | -9.0% | 4.4%  |

#### Table 3. 1. Number of Tourist Arrivals by Region, 2005-2011

#### 3.2. Nationality of Tourists

In 2011, Angola, South Africa, Germany, Zambia, Zimbabwe, UK, Botswana, USA, France and the Netherlands were the top 10 countries supporting Namibia as a favoured tourist destination.

The highest 5 African countries that provided a tourism markets for Namibia were Angola, South Africa, Botswana, Zambia and Zimbabwe. Judging from the figures on the Figure 3.1, Angola had the highest rate of 35.2% of tourist arrivals to Namibia in 2011 followed by South Africa with 26.6%. The two highest African countries, Angola and South Africa jointly presented 61.8% of all tourist arrivals in Namibia in 2011.



The top 5 non-African markets for Namibia were Germany, UK, USA, France and the Netherlands. The tourist arrivals from these 5 countries represented 59.9% of all overseas tourist arrivals to Namibia and 14.1% of all tourist arrivals in 2011.

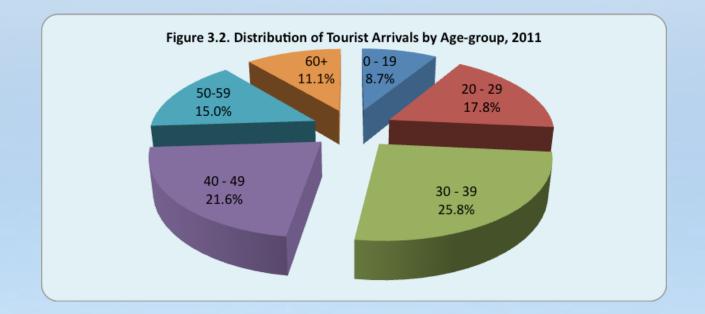
Tourist arrivals from Germany represented 41.0% of all tourists arriving from Europe in 2011 and 7.8% of all tourist arrivals to Namibia in the same year. The significant relations between Germany and Namibia contribute to high benefaction of Namibia by German tourists.

From the overall number of tourists arriving in Namibia in 2011, Africa had the highest number (784,579, representing 76.4%), followed by Europe with 194,430 arrivals (18.9%), Other overseas countries with 25,430 (2.5%) and, lastly, North America (USA and Canada) with 22,791 (2.2%) in the year 2011.

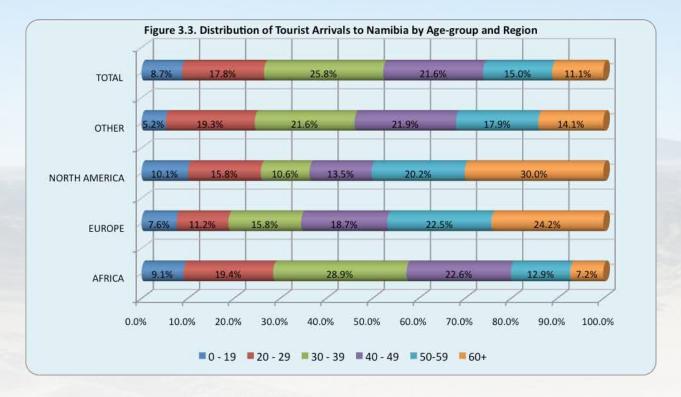
#### 3.3. Age of Tourists

Compared to 2010, the majority of tourists that came to Namibia were still in the age category of 30-39 years and represented 25.8% of all tourists' arrivals, followed by two other dominant age groups, which were 40-49 and 20-29 years, which accounted for 21.6% and 17.8% respectively. The rest of the age groups represented the least tourist arrivals to Namibia, as shown in Figure 3.2.

This distribution of all tourist arrivals by age group has slightly increased by 1% compared to 2010, where the dominant age group 30-39 years was 25%.



The Figure 3.3 below indicates that the dominant age groups of tourists from North America and Europe were 60 years and above with 30% and 24% respectively, and 50-59 years with 20.2% and 22.5% respectively. The dominant age-group of tourist arrivals to Namibia from Africa was 30-39 years old (28.9%). They were young compare to overseas countries.



#### 3.4. Gender of Tourist Arrivals

In 2011, a total of 627,792 male tourist arrivals representing 61% and 405,437 females representing 39% of the total tourists visited Namibia. This structure has remained similar to that of 2010 where male tourists represented 60.4% while female tourists were 39.6%. Figure 3.4 below shows that among the tourists travelling from Africa to Namibia, males represented 62% and those travelling from North

America were more female tourists 46% followed by Europe with 45% in 2011. Most of the overseas tourists came for the main types of tourism activities in Namibia such as desert adventure (climbing sand dunes in the desert and quad bikes) and game drives in different national parks.

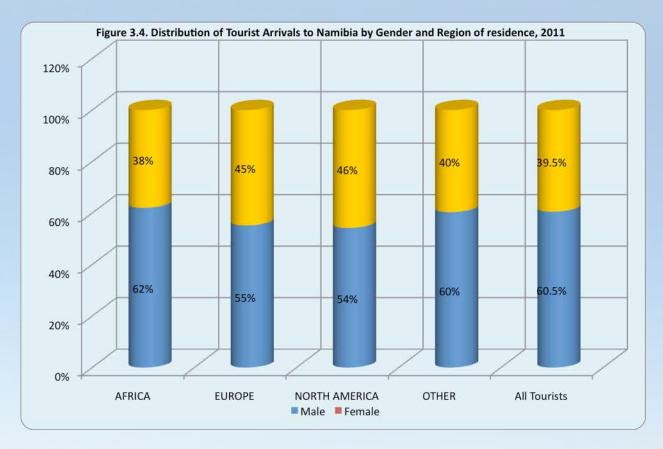
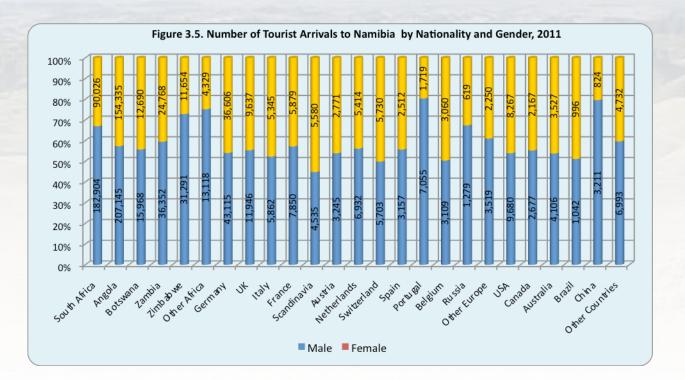


Figure 3.5 below shows that China (80%) and Portugal (80%) had the highest number of tourist arrivals of males in 2011 while Scandinavia (55%), Belgium (50%) and Switzerland (50%) had the most female travellers.

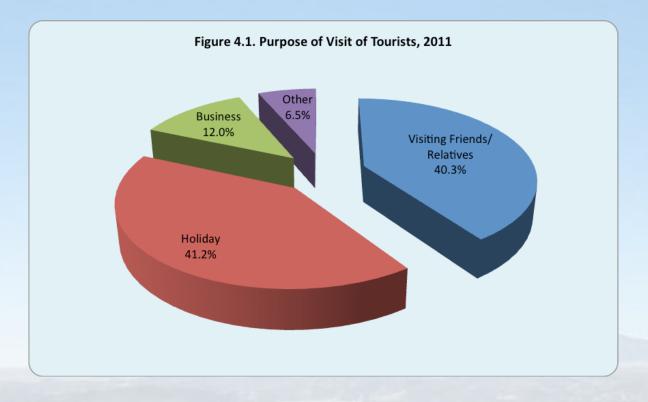


#### 4. Travel Information on Tourist Arrivals to Namibia

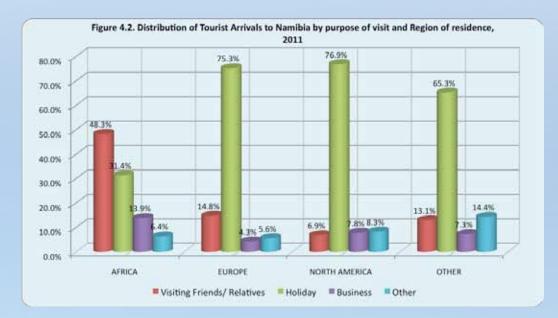
This report is based on travel information on tourist arrivals to Namibia in 2011 with regard to the respective purpose of visit and point of entry. The purpose of visit is categorised into in five types namely: Visiting Friends/Relatives, Holiday/Leisure, Business/Professional and Conferences, and Other unspecified business.

#### 4.1. Purpose of Visit

The Figure 4.1 below shows that from the total number of tourists who visited Namibia in 2011, the majority were on holiday/tourism (41.2%), followed by visiting friends/relatives (40.3%), business (12.0%) and lastly 6.5% were on other unspecified business.



According to information on Figure 4.2 below, it is clear that Europe had the highest holiday/tourist accounting for 75.3% of all tourists travelling from Europe; North America had 76.9% and 65.3% for Other overseas countries. African countries had the highest percentage of tourists travelling to visit friends and relatives (48.3%) meaning that less came for holiday (31.4%) in comparison to overseas countries.



It should be noted that overseas markets contributed much more to the tourism industry in Namibia since tourists on holiday spend most of their money on leisure. Therefore, the Namibian government and the tourism private sector should promote and develop its infrastructure and tourism facilities in order to entice and increase the number of overseas tourists visiting Namibia as a tourism destination country. The tourism growth and development strategy should take the findings of this report in consideration since this has significant implications on the tourism marketing and promotion budget of the Ministry.

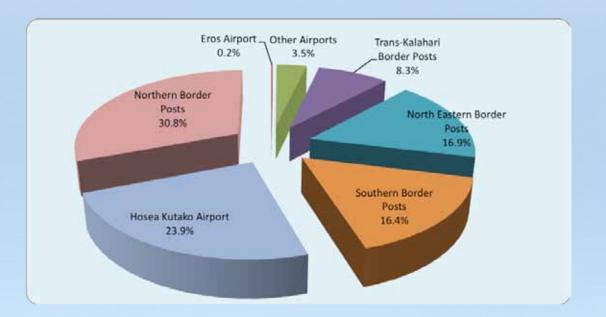
#### 4.2. Point of Entry

The point of entry is classified by 7 regional border posts as follows: Hosea Kutako International Airport, Northern Border Posts, North Eastern Border Posts, Southern Border Posts, Trans-Kalahari Border Post, Eros Airport, and Other Airports<sup>2</sup>.

The Northern border posts had the majority of tourist arrivals (30.8%) followed by Hosea Kutako International Airport (23.9%), Northern Eastern Border Posts (16.9%), Southern Border Posts (16.4%) and the rest had below 10% (Figure 4.3).

<sup>&</sup>lt;sup>2</sup> Northern Border Posts include: Oshikango, omahene, Ruacana

North Eastern Border Posts include: Ngoma, Mohembo, Wenela, Kasika, Impalila Island, Dobe, Katwitwi, Lianshulu, Singalamwe, Schuckmansburg. Southern Border posts include: Klein Manasse, Noordoewer, Ariamsvlei, Oranjemund border post, Velloorsdrift, Hohlweg, Luderitz Harbour, Mata-mata Other Airports include: Oranjemung Airport, Luderitz Airport, Mpacha Airport, Keetmanshoop Airport, Rundu airport, Grootfontein Airport, Ondangwa & Oshakati Airport, Walvis Bay Airport.



#### Figure 4.3. Distribution of Tourist Arrivals to Namibia by Point of Entry, 2011

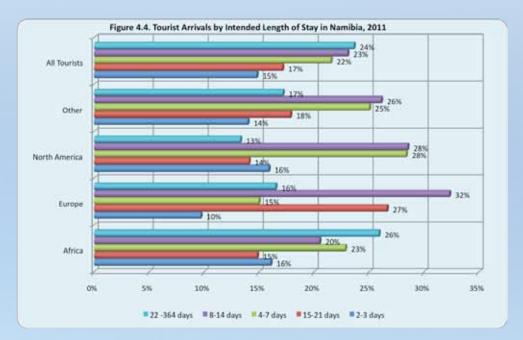
Out of a total of 784,579 African tourists that entered Namibia in 2011, 38% of them entered through the Northern border post, 18% used the Southern border posts and the North Eastern border posts each, 13% used Hosea Kutako International Airport while the Trans-Kalahari and other Airports were used by 9% and 3% of the tourists respectively. Africa had the highest total number of arrivals to Namibia in 2011 of 784,579 and Europe came second with 194,430.

Tourist arriving from Europe (63%), North America (54%) other regions (46%) mainly used Hosea Kutako International Airport as a point of entry.

#### 4.3. Intended Length of Stay

In 2011, the distribution of all tourist arrivals to Namibia indicated that 24% stayed in the country for a duration between 22 and 365 days, 23% stayed between 8 to 14 days, 21% stayed between 4 and 7 days, 17% stayed between 15 and 21 days and 15% stayed between 2 and 3 days (Figure 4.4).

Apart from tourists arriving to Namibia from African countries of which the majority stayed between 22 and 365 days, the majority of overseas tourists stayed between 8 and 14 days and between 4 and 7 days. From the Figure 4.4, it is clear that 32% of tourists arriving from Europe stayed between 8 and 14 days and 27% stayed between 15 and 21 days. Those arriving from North America, 56% stayed in Namibia between 4 and 7 days and between 8 and 14 days combined, accounting for 28% each. The majority of tourists arriving from other overseas countries stayed between 8 and 14 days, and between 4 and 7 days accounting for 51% together. The described overseas tourists intended length of stay structure was consistent with their purpose of visit which was mainly holiday and leisure.



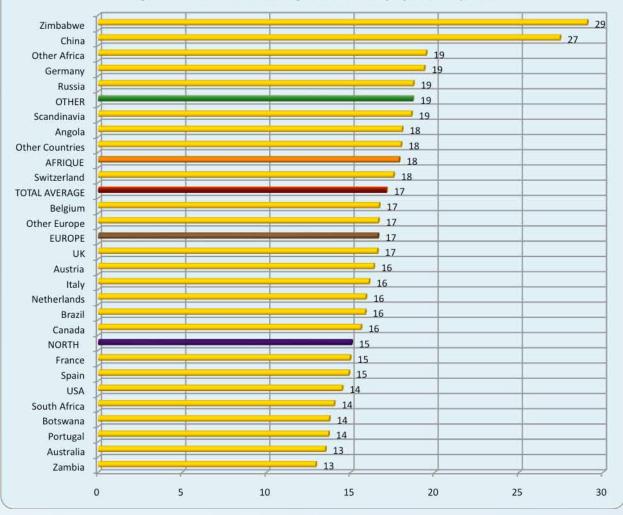
As shown in the Figure 4.5, the average intended length of stay in Namibia for all tourists was 17 days in 2011 while it was 19 days in 2010, declining by 2 days. Tourists coming from Africa stayed longer than tourists coming from Europe and North America and stayed 18 days in Namibia in average, while those coming from Europe stayed 17 days in average, same as the overall average, and those coming from North America stayed an average of 15 days which is below the overall average intended length of stay. The tourist coming from other overseas countries stayed longer with an average intended length of stay of 19 days.

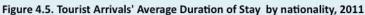
The tourist coming from Zimbabwe and China stayed longer in Namibia than other tourists with an average of 29 and 27 days respectively. In 2010, Chinese tourist stayed an average of 47 days while Zimbabweans stayed the same average of days as in 2011.

Apart from Zimbabwe and China, the tourists who stayed above the overall average intended length of stay in Namibia came from Germany (19 days), Russia (19 days), Scandinavia (19 days), Angola (18 days) and Switzerland (18 days).

Zambians and Australians stayed the least number of days in Namibia in 2011 with an average of 13 days respectively. It is important to note that Zambians came mainly for shopping in the town of Katima Mulilo entering through the Wenela border post and therefore do not stay long.

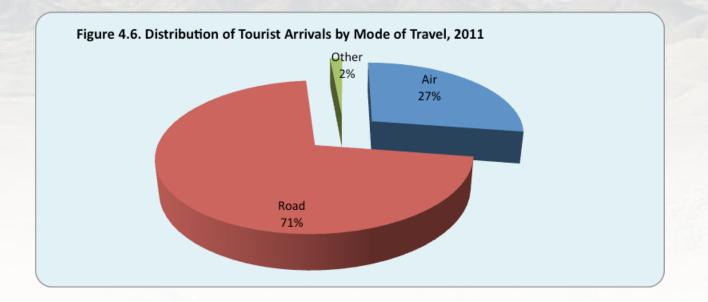




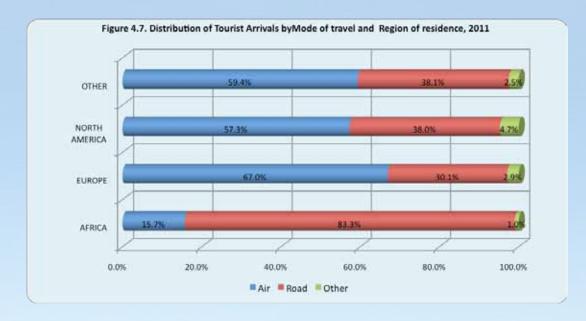


#### 4.4. Mode of Travel

The majority of tourists entering Namibia used road as mode of travel (71%), followed by Air (27%) and the least was other mode of travel (2%) including railway and sea (Figure 4.6).



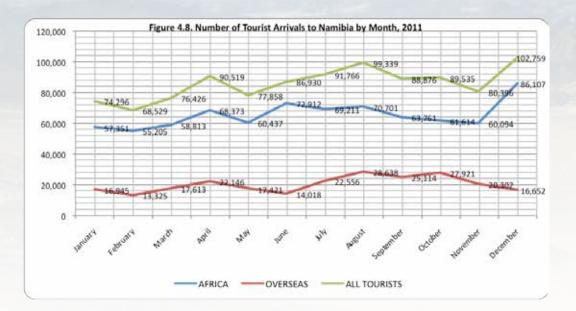
When analysed by group of regions, Figure 4.7 shows that the majority of tourists arriving from Europe, North America and Other overseas countries entered Namibia by Air with 67%, 57.3% and 59.4% respectively, while those coming from Africa used mainly road as mode of travel. The majority of tourists coming from Africa to Namibia came from Angola and South Africa (61.8%) and preferred to use the existing good road infrastructure in Namibia.



#### 4.5. Seasonality of Travel

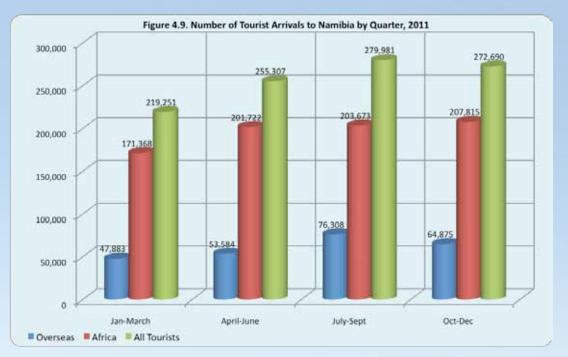
#### 4.5.1. Tourist Arrivals per Month

The structure of tourist arrivals in Namibia per month is presented by Figure 4.8 below. Although with some changes between months there was a tendency showing a peak in December. The overseas tourist have grown from June and peaked in August, while tourists arrivals from Africa reached a peak in December. Furthermore, the results for the overseas tourists showed the tendency of July - September as Namibia's peak season for tourism.



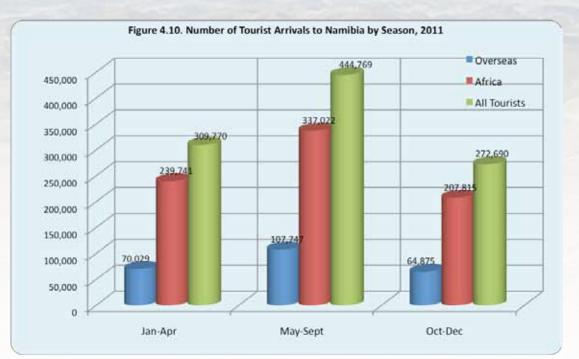
#### 4.5.2. Tourist Arrivals per Quarter

The number of tourist arrivals to Namibia in 2011 by quarter is presented in Figure 4.9. It is clear that overseas tourists (Europe, North America and Other) showed a significant peak season in July - September which accounted for 91,690 of all overseas tourists coming to Namibia in 2011, while Africa showed a peak season in October - December accounting for 201,368 of all African tourists coming to Namibia in 2011. The overall peak quarter was July-September with a total of 272,216 tourists followed by the quarter October-December with 270,550 tourists.



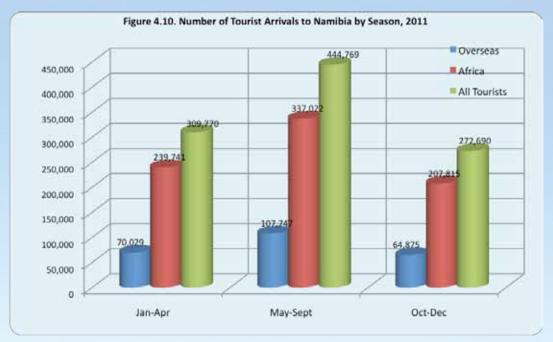
#### 4.5.3. Tourist Arrivals per Tourism Season

The greatest number of tourists visited Namibia during the peak season of May - September as shown in Figure 4.10 below. This peak season accounted for 43.3% of all tourists arriving to Namibia in 2011 representing the same structure as last year. Among tourists arriving from Africa 44.4% came in this season, while those coming from overseas were 43.0%.

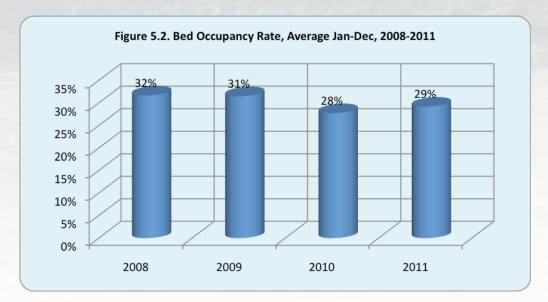


#### 5. Hotel Statistics

Figure 5.1 below shows a peak in August of bed occupancy rate in 2011 which was the same structure in 2010. The trend shows an increase of bed occupancy rate from February and April 2011 and then between June and August 2011. The trend of bed occupancy rate was the same for 2011 and 2010 from June to December 2010. This structure confirms the seasonality peak of May-September of tourist visiting Namibia.



The average bed occupancy rate was 30% in 2011, increasing by 2% from 28% in 2010 (Figure 5.2). This slight increase may be due to the decrease of tourists arriving from overseas in 2011 and can be attributed to the number of tourists coming from Africa for holiday and leisure (31.4%). It should be noted that the significant number of tourists from Africa to Namibia in 2011 came for visiting friends and relatives (48.3%) and normally use friends and relative's accommodation facilities rather than hotels and guest houses.



While the total number of tourist arrivals to Namibia has increased by 4.4% in 2011 compared to 2010, it is important to note that the number of overseas tourists has declined by 10% in 2011 compared to 2010 and especially that tourists coming from Europe declined by 11.2% in the same period. This overall tourist arrivals' increase was made by the increase of tourists (9.8) coming to Namibia from Africa, especially from Angola, South Africa, Zambia and Zimbabwe.

The decline of overseas tourist arrivals to Namibia in 2011 may be attributed to the current global financial and economic crisis which negatively affects international and intercontinental tourisms given the financial distress being faced by the global aviation industry as well as other tourism sectors.

Most Western nations are seriously affected by the financial and economic crisis. It is known that tourism, especially leisure tourism, is a discretionary expense and therefore vulnerable to mood swings. Thus, if the public is fearful of not having enough money to pay basic necessities then for many people there is a tendency to pull back and seek less expensive options. This decline in foreign travel will be especially hurtful to those parts of the developing world, such as Africa, including Namibia, whose tourism sector has long depended on overseas foreign visitors.

Therefore, Namibia like other developing countries should improve their reputation by becoming competitive in terms of being less expensive, offering excellent customer service and continually reinventing Namibia's tourism product offering in a safe and secure environment. This means that Namibia must launch new products and become more innovative in order to attract the great proportion of the remaining number of foreign tourists in the future. Tourism is everyone's business and the call is to all in the tourism industry to do their part to ensure Namibia's competiveness in the interest of growing out tourism industry.

### Annexure

| Nationality       | 2005    | 2006    | 2007    | 2008    | 2009    | 2010    | 2011      | %Change 2010 -<br>2011 |
|-------------------|---------|---------|---------|---------|---------|---------|-----------|------------------------|
| AFRICA            | 601 738 | 628 588 | 690 148 | 676 445 | 723 760 | 714 288 | 784 579   | 9.8%                   |
| South Africa      | 230 949 | 239 886 | 250 038 | 243 038 | 285 779 | 277 655 | 272 930   | -1.7%                  |
| Angola            | 281 365 | 278 058 | 336 045 | 310 395 | 309 127 | 296 825 | 361 480   | 21.8%                  |
| Botswana          | 22 333  | 24 720  | 25 649  | 26 378  | 26 918  | 31 503  | 28 658    | -9.0%                  |
| Zambia            | 35 782  | 45 203  | 40 709  | 50 248  | 54 333  | 54 229  | 61 120    | 12.7%                  |
| Zimbabwe          | 22 765  | 30 623  | 26 764  | 29 281  | 31 842  | 37 667  | 42 945    | 14.0%                  |
| Other Africa      | 8 543   | 10 098  | 10 943  | 17 104  | 15 763  | 16 408  | 17 447    | 6.3%                   |
| EUROPE            | 146 362 | 166 974 | 194 603 | 204 116 | 206 494 | 219 069 | 194 430   | -11.2%                 |
| Germany           | 61 222  | 68 214  | 80 418  | 81 543  | 81 974  | 87 072  | 79 721    | -8.4%                  |
| UK                | 20 978  | 24 736  | 28 214  | 28 111  | 28 039  | 25 717  | 21 584    | -16.1%                 |
| Italy             | 8 557   | 9 406   | 10 102  | 11 836  | 12 095  | 10 767  | 11 207    | 4.1%                   |
| France            | 9 959   | 12 000  | 15 019  | 14 604  | 15 044  | 17 039  | 13 729    | -19.4%                 |
| Scandinavia       | 6 327   | 7 305   | 8 446   | 9 506   | 8 681   | 10 591  | 10 115    | -4.5%                  |
| Austria           | 5 160   | 5 278   | 6 198   | 6 664   | 7 201   | 7 197   | 6 016     | -16.4%                 |
| Netherlands       | 11 569  | 12 196  | 13 282  | 14 382  | 14 503  | 16 078  | 12 346    | -23.2%                 |
| Switzerland       | 8 363   | 8 921   | 10 110  | 10 845  | 11 091  | 12 605  | 11 433    | -9.3%                  |
| Spain             | 3 492   | 4 467   | 4 968   | 6 159   | 5 428   | 8 071   | 5 669     | -29.8%                 |
| Portugal          | 2 753   | 3 880   | 5 027   | 5 965   | 8 653   | 9 124   | 8 774     | -3.8%                  |
| Belgium           | 3 240   | 3 753   | 6 400   | 4 909   | 5 647   | 7 024   | 6 170     | -12.2%                 |
| Russia            |         |         | e- 9    | 1 935   | 1 806   | 1 762   | 1 898     | 7.8%                   |
| Other Europe      | 4 741   | 6 816   | 6 421   | 7 656   | 6 334   | 6 023   | 5 768     | -4.2%                  |
| NORTH AMERICA     | 11 979  | 16 325  | 19 342  | 26 346  | 24 940  | 22 793  | 22 791    | 0.0%                   |
| USA               | 11 979  | 16 325  | 19 342  | 20 856  | 20 080  | 17 826  | 17 946    | 0.7%                   |
| Canada            |         |         |         | 5 490   | 4 860   | 4 967   | 4 844     | -2.5%                  |
| OTHER             | 17 812  | 21 459  | 24 819  | 24 204  | 24 979  | 27 949  | 25 430    | -9%                    |
| Australia         | 4 274   | 4 645   | 5 783   | 6 117   | 6 365   | 7 066   | 7 633     | 8.0%                   |
| Brazil            |         |         |         | 2 855   | 1 717   | 3 382   | 2 038     | -39.7%                 |
| China             |         |         |         | 3 661   | 5 119   | 4 228   | 4 035     | -4.6%                  |
| Other Countries   | 13 537  | 16 814  | 19 036  | 11 572  | 11 779  | 13 272  | 11 724    | -11.7%                 |
| TOTAL             | 777 890 | 833 345 | 928 912 | 931 111 | 980 173 | 984 099 | 1 027 229 | 4.4%                   |
| % Change per year |         | 7.1%    | 11.5%   | 0.2%    | 5.3%    | 0.4%    | 4.4%      |                        |

#### Table 1. Number of Foreign Arrivals to Namibia by Nationality, 2005-2011

| Nationality     | Returning Residents | Tourists  | Same-day Visitors | Others | Total     |
|-----------------|---------------------|-----------|-------------------|--------|-----------|
| AFRICA          | 10 394              | 784 579   | 124 818           | 30 593 | 950 384   |
| South Africa    | 6 396               | 272 930   | 22 219            | 12 223 | 313 767   |
| Angola          | 1 248               | 361 480   | 32 488            | 8 271  | 403 487   |
| Botswana        | 47                  | 28 658    | 4 350             | 1 900  | 34 956    |
| Zambia          | 1 153               | 61 120    | 62 853            | 2 519  | 127 645   |
| Zimbabwe        | 649                 | 42 945    | 2 031             | 3 829  | 49 453    |
| Other Africa    | 901                 | 17 447    | 878               | 1 850  | 21 076    |
| EUROPE          | 4 762               | 194 430   | 8 265             | 5 507  | 212 964   |
| Germany         | 2 588               | 79 721    | 1 702             | 1 967  | 85 977    |
| UK              | 556                 | 21 584    | 1 784             | 932    | 24 856    |
| Italy           | 50                  | 11 207    | 359               | 203    | 11 819    |
| France          | 89                  | 13 729    | 386               | 227    | 14 432    |
| Scandinavia     | 116                 | 10 115    | 594               | 355    | 11 181    |
| Austria         | 120                 | 6 016     | 49                | 78     | 6 264     |
| Netherlands     | 202                 | 12 346    | 395               | 151    | 13 093    |
| Switzerland     | 155                 | 11 433    | 259               | 63     | 11 910    |
| Spain           | 131                 | 5 669     | 284               | 567    | 6 651     |
| Portugal        | 483                 | 8 774     | 1 265             | 254    | 10 775    |
| Belgium         | 21                  | 6 170     | 85                | 84     | 6 360     |
| Russia          | 71                  | 1 898     | 598               | 218    | 2 785     |
| Other Europe    | 180                 | 5 768     | 504               | 408    | 6 860     |
| NORTH AMERICA   | 161                 | 22 791    | 1 435             | 855    | 25 241    |
| USA             | 130                 | 17 946    | 1 227             | 766    | 20 070    |
| Canada          | 30                  | 4 844     | 208               | 89     | 5 171     |
| OTHER           | 385                 | 25 430    | 1 647             | 2 184  | 29 646    |
| Australia       | 10                  | 7 633     | 280               | 220    | 8 142     |
| Brazil          | 0                   | 2 038     | 164               | 69     | 2 271     |
| China           | 100                 | 4 035     | 50                | 785    | 4 970     |
| Other Countries | 275                 | 11 724    | 1 153             | 1 111  | 14 263    |
| Total           | 15 702              | 1 027 229 | 136 164           | 39 139 | 1 218 234 |
| Row Percentage  |                     |           |                   |        |           |
| Distribution    |                     |           |                   |        |           |
| AFRICA          | 1.1%                | 82.6%     | 13.1%             | 3.2%   | 100.0%    |
| South Africa    | 2.0%                | 87.0%     | 7.1%              | 3.9%   | 100.0%    |
| Angola          | 0.3%                | 89.6%     | 8.1%              | 2.0%   | 100.0%    |
| Botswana        | 0.1%                | 82.0%     | 12.4%             | 5.4%   | 100.0%    |
| Zambia          | 0.9%                | 47.9%     | 49.2%             | 2.0%   | 100.0%    |
| Zimbabwe        | 1.3%                | 86.8%     | 4.1%              | 7.7%   | 100.0%    |
| Other Africa    | 4.3%                | 82.8%     | 4.2%              | 8.8%   | 100.0%    |
| EUROPE          | 2.2%                | 91.3%     | 3.9%              | 2.6%   | 100.0%    |
| Germany         | 3.0%                | 92.7%     | 2.0%              | 2.3%   | 100.0%    |
| UK              | 2.2%                | 86.8%     | 7.2%              | 3.8%   | 100.0%    |
| Italy           | 0.4%                | 94.8%     | 3.0%              | 1.7%   | 100.0%    |
| France          | 0.6%                | 95.1%     | 2.7%              | 1.6%   | 100.0%    |
| Scandinavia     | 1.0%                | 90.5%     | 5.3%              | 3.2%   | 100.0%    |
| Austria         | 1.9%                | 96.0%     | 0.8%              | 1.2%   | 100.0%    |
| Netherlands     | 1.5%                | 94.3%     | 3.0%              | 1.1%   | 100.0%    |
| Switzerland     | 1.3%                | 96.0%     | 2.2%              | 0.5%   | 100.0%    |
| Spain           | 2.0%                | 85.2%     | 4.3%              | 8.5%   | 100.0%    |
| Portugal        | 4.5%                | 81.4%     | 11.7%             | 2.4%   | 100.0%    |
| Belgium         | 0.3%                | 97.0%     | 1.3%              | 1.3%   | 100.0%    |
| Russia          | 2.6%                | 68.2%     | 21.5%             | 7.8%   | 100.0%    |

### Table 2. Total Foreign Arrivals to Namibia by Nationality and Category of Traveller, 2011

| Nationality                       | Returning Residents | Tourists      | Same-day Visitors | Others | Total  |
|-----------------------------------|---------------------|---------------|-------------------|--------|--------|
| Other Europe                      | 2.6%                | 84.1%         | 7.3%              | 6.0%   | 100.0% |
| NORTH AMERICA                     | 0.6%                | 90.3%         | 5.7%              | 3.4%   | 100.0% |
| USA                               | 0.6%                | 89.4%         | 6.1%              | 3.8%   | 100.0% |
| Canada                            | 0.6%                | 93.7%         | 4.0%              | 1.7%   | 100.0% |
| OTHER                             | 1.3%                | 85.8%         | 5.6%              | 7.4%   | 100.0% |
| Australia                         | 0.1%                | 93.7%         | 3.4%              | 2.7%   | 100.0% |
| Brazil                            | 0.0%                | <b>89.7</b> % | 7.2%              | 3.0%   | 100.0% |
| China                             | 2.0%                | 81.2%         | 1.0%              | 15.8%  | 100.0% |
| Other Countries                   | 1.9%                | 82.2%         | 8.1%              | 7.8%   | 100.0% |
| Total                             | 1.3%                | 84.3%         | 11.2%             | 3.2%   | 100.0% |
| Column Percentage<br>Distribution |                     |               |                   |        |        |
| AFRICA                            | 66.2%               | 76.4%         | 91.7%             | 78.2%  | 78.0%  |
| South Africa                      | 40.7%               | 26.6%         | 16.3%             | 31.2%  | 25.8%  |
| Angola                            | 7.9%                | 35.2%         | 23.9%             | 21.1%  | 33.1%  |
| Botswana                          | 0.3%                | 2.8%          | 3.2%              | 4.9%   | 2.9%   |
| Zambia                            | 7.3%                | 5.9%          | 46.2%             | 6.4%   | 10.5%  |
| Zimbabwe                          | 4.1%                | 4.2%          | 1.5%              | 9.8%   | 4.1%   |
| Other Africa                      | 5.7%                | 1.7%          | 0.6%              | 4.7%   | 1.7%   |
| EUROPE                            | 30.3%               | 18.9%         | 6.1%              | 14.1%  | 17.5%  |
| Germany                           | 16.5%               | 7.8%          | 1.2%              | 5.0%   | 7.1%   |
| UK                                | 3.5%                | 2.1%          | 1.3%              | 2.4%   | 2.0%   |
| Italy                             | 0.3%                | 1.1%          | 0.3%              | 0.5%   | 1.0%   |
| France                            | 0.6%                | 1.3%          | 0.3%              | 0.6%   | 1.2%   |
| Scandinavia                       | 0.7%                | 1.0%          | 0.4%              | 0.9%   | 0.9%   |
| Austria                           | 0.8%                | 0.6%          | 0.0%              | 0.2%   | 0.5%   |
| Netherlands                       | 1.3%                | 1.2%          | 0.3%              | 0.4%   | 1.1%   |
| Switzerland                       | 1.0%                | 1.1%          | 0.2%              | 0.2%   | 1.0%   |
| Spain                             | 0.8%                | 0.6%          | 0.2%              | 1.4%   | 0.5%   |
| Portugal                          | 3.1%                | 0.9%          | 0.9%              | 0.6%   | 0.9%   |
| Belgium                           | 0.1%                | 0.6%          | 0.1%              | 0.2%   | 0.5%   |
| Russia                            | 0.5%                | 0.2%          | 0.4%              | 0.6%   | 0.2%   |
| Other Europe                      | 1.1%                | 0.6%          | 0.4%              | 1.0%   | 0.6%   |
| NORTH AMERICA                     | 1.0%                | 2.2%          | 1.1%              | 2.2%   | 2.1%   |
| USA                               | 0.8%                | 1.7%          | 0.9%              | 2.0%   | 1.6%   |
| Canada                            | 0.2%                | 0.5%          | 0.2%              | 0.2%   | 0.4%   |
| OTHER                             | 2.5%                | 2.5%          | 1.2%              | 5.6%   | 2.4%   |
| Australia                         | 0.1%                | 0.7%          | 0.2%              | 0.6%   | 0.7%   |
| Brazil                            | 0.0%                | 0.2%          | 0.1%              | 0.2%   | 0.2%   |
| China                             | 0.6%                | 0.4%          | 0.0%              | 2.0%   | 0.4%   |
| Other Countries                   | 1.8%                | 1.1%          | 0.8%              | 2.8%   | 1.2%   |
| Total                             | 100.0%              | 100.0%        | 100.0%            | 100.0% | 100.0% |

| Nationality       | 2005    | 2006    | 2007    | 2008    | 2009    | 2010    | 2011      | % Change 2010<br>- 2011 |
|-------------------|---------|---------|---------|---------|---------|---------|-----------|-------------------------|
| AFRICA            | 601 738 | 628 588 | 690 148 | 676 445 | 723 760 | 714 288 | 784 579   | 9.8%                    |
| South Africa      | 230 949 | 239886  | 250038  | 243 038 | 285 779 | 277 655 | 272 930   | -1.7%                   |
| Angola            | 281 365 | 278058  | 336045  | 310 395 | 309 127 | 296 825 | 361 480   | 21.8%                   |
| Botswana          | 22 333  | 24720   | 25649   | 26 378  | 26 918  | 31 503  | 28 658    | -9.0%                   |
| Zambia            | 35 782  | 45203   | 40709   | 50 248  | 54 333  | 54 229  | 61 120    | 12.7%                   |
| Zimbabwe          | 22 765  | 30623   | 26764   | 29 281  | 31 842  | 37 667  | 42 945    | 14.0%                   |
| Other Africa      | 8 543   | 10098   | 10943   | 17 104  | 15 763  | 16 408  | 17 447    | 6.3%                    |
| EUROPE            | 146 362 | 166 974 | 194 603 | 204 116 | 206 494 | 219 069 | 194 430   | -11.2%                  |
| Germany           | 61 222  | 68 214  | 80 418  | 81 543  | 81 974  | 87 072  | 79 721    | -8.4%                   |
| UK                | 20 978  | 24 736  | 28 214  | 28 111  | 28 039  | 25 717  | 21 584    | -16.1%                  |
| Italy             | 8 557   | 9 406   | 10 102  | 11 836  | 12 095  | 10 767  | 11 207    | 4.1%                    |
| France            | 9 959   | 12 000  | 15 019  | 14 604  | 15 044  | 17 039  | 13 729    | -19.4%                  |
| Scandinavia       | 6 327   | 7 305   | 8 446   | 9 506   | 8 681   | 10 591  | 10 115    | -4.5%                   |
| Austria           | 5 160   | 5 278   | 6 198   | 6 664   | 7 201   | 7 197   | 6 016     | -16.4%                  |
| Netherlands       | 11 569  | 12 196  | 13 282  | 14 382  | 14 503  | 16 078  | 12 346    | -23.2%                  |
| Switzerland       | 8 363   | 8 921   | 10 110  | 10 845  | 11 091  | 12 605  | 11 433    | - <b>9.3</b> %          |
| Spain             | 3 492   | 4 467   | 4 968   | 6 159   | 5 428   | 8 071   | 5 669     | -29.8%                  |
| Portugal          | 2 753   | 3 880   | 5 027   | 5 965   | 8 653   | 9 124   | 8 774     | -3.8%                   |
| Belgium           | 3 240   | 3 753   | 6 400   | 4 909   | 5 647   | 7 024   | 6 170     | -12.2%                  |
| Russia            |         |         |         | 1 935   | 1 806   | 1 762   | 1 898     | 7.8%                    |
| Other Europe      | 4 741   | 6 816   | 6 421   | 7 656   | 6 334   | 6 023   | 5 768     | -4.2%                   |
| NORTH AMERICA     | 11 979  | 16 325  | 19 342  | 26 346  | 24 940  | 22 793  | 22 791    | -0.01%                  |
| USA               | 11 979  | 16 325  | 19 342  | 20 856  | 20 080  | 17 826  | 17 946    | 0.7%                    |
| Canada            |         |         |         | 5 490   | 4 860   | 4 967   | 4 844     | -2.5%                   |
| OTHER             | 17 812  | 21 459  | 24 819  | 24 204  | 24 979  | 27 949  | 25 430    | -9.0%                   |
| Australia         | 4 274   | 4 645   | 5 783   | 6 117   | 6 365   | 7 066   | 7 633     | 8.0%                    |
| Brazil            |         |         |         | 2 855   | 1 717   | 3 382   | 2 038     | -39.7%                  |
| China             |         |         |         | 3 661   | 5 119   | 4 228   | 4 035     | -4.6%                   |
| Other Countries   | 13 537  | 16 814  | 19 036  | 11 572  | 11 779  | 13 272  | 11 724    | -11.7%                  |
| TOTAL             | 777 890 | 833 345 | 928 912 | 931 111 | 980 173 | 984 099 | 1 027 229 | 4.4%                    |
| % change per year |         | 7.1%    | 11.5%   | 0.2%    | 5.3%    | 0.4%    | 4.4%      |                         |

### Table 4. Number of Tourist Arrivals by Nationality and Gender, 2011

| Nationality                   | Male           | Female         | Total     |
|-------------------------------|----------------|----------------|-----------|
| AFRICA                        | 486 777        | 297 802        | 784 579   |
| South Africa                  | 182 904        | 90 026         | 272 930   |
| Angola                        | 207 145        | 154 335        | 361 480   |
| Botswana                      | 15 968         | 12 690         | 28 658    |
| Zambia                        | 36 352         | 24 768         | 61 120    |
| Zimbabwe                      | 31 291         | 11 654         | 42 945    |
| Other Africa                  | 13 118         | 4 329          | 17 447    |
| EUROPE                        | 107 308        | 87 123         | 194 430   |
| Germany                       | 43 115         | 36 606         | 79 721    |
| UK                            | 11 946         | 9 637          | 21 584    |
| Italy                         | 5 862          | 5 345          | 11 207    |
| France                        | 7 850          | 5 879          | 13 729    |
| Scandinavia                   | 4 535          | 5 580          | 10 115    |
| Austria                       | 3 245          | 2 771          | 6 016     |
| Netherlands                   | 6 932          | 5 414          | 12 346    |
| Switzerland                   | 5 703          | 5 730          | 11 433    |
| Spain                         | 3 157          | 2 512          | 5 669     |
| Portugal                      | 7 055          | 1 719          | 8 774     |
| Belgium                       | 3 109          | 3 060          | 6 170     |
| Russia                        | 1 279          | 619            | 1 898     |
| Other Europe                  | 3 519          | 2 250          | 5 768     |
| NORTH AMERICA                 | 12 357         | 10 434         | 22 791    |
| USA                           | 9 680          | 8 267          | 17 946    |
| Canada                        | 2 677          | 2 167          | 4 844     |
| OTHER                         | 15 351         | 10 079         | 25 430    |
| Australia                     | 4 106          | 3 527          | 7 633     |
| Brazil                        | 1 042          | 996            | 2 038     |
| China                         | 3 211          | 824            | 4 035     |
| Other Countries               | 6 993          | 4 732          | 11 724    |
| TOTAL                         | 621 792        | 405 437        | 1 027 229 |
| Row Percentage                |                |                |           |
| Distribution                  |                |                |           |
| AFRICA                        | 62.0%          | 38.0%          | 100.0%    |
| South Africa                  | 67.0%          | 33.0%          | 100.0%    |
| Angola                        | 57.3%          | 42.7%          | 100.0%    |
| Botswana                      | 55.7%          | 44.3%          | 100.0%    |
| Zambia                        | 59.5%          | 40.5%          | 100.0%    |
| Zimbabwe                      | 72.9%          | 27.1%          | 100.0%    |
| Other Africa                  | 75.2%          | 24.8%          | 100.0%    |
| EUROPE                        | 55.2%          | 44.8%          | 100.0%    |
| Germany                       | 54.1%          | 45.9%          | 100.0%    |
| UK                            | 55.3%          | 44.7%          | 100.0%    |
| Italy                         | 52.3%          | 47.7%          | 100.0%    |
| France                        | 57.2%          | 42.8%          | 100.0%    |
| Scandinavia                   | 44.8%          | 55.2%          | 100.0%    |
| Austria                       | 53.9%          | 46.1%          | 100.0%    |
| Netherlands                   | 56.1%          | 43.9%          | 100.0%    |
| Switzerland                   | 49.9%          | 50.1%          | 100.0%    |
| Spain                         | 55.7%          | 44.3%          | 100.0%    |
|                               | 80.4%          | 19.6%          | 100.0%    |
| Portugal                      |                | 17.0/0         | -         |
| Portugal<br>Belgium           |                | 49.6%          | 100.0%    |
| Portugal<br>Belgium<br>Russia | 50.4%<br>67.4% | 49.6%<br>32.6% | 100.0%    |

| Nationality       | Male   | Female | Total          |
|-------------------|--------|--------|----------------|
| NORTH AMERICA     | 54.2%  | 45.8%  | 100.0%         |
| USA               | 53.9%  | 46.1%  | 100.0%         |
| Canada            | 55.3%  | 44.7%  | 100.0%         |
| OTHER             | 60.4%  | 39.6%  | 100.0%         |
| Australia         | 53.8%  | 46.2%  | 100.0%         |
| Brazil            | 51.1%  | 48.9%  | 100.0%         |
| China             | 79.6%  | 20.4%  | 100.0%         |
| Other Countries   | 59.6%  | 40.4%  | 100.0%         |
| Total             | 60.5%  | 39.5%  | 100.0%         |
| Column Percentage |        |        |                |
| Distribution      |        |        |                |
| AFRICA            | 78.3%  | 73.5%  | 76.4%          |
| South Africa      | 29.4%  | 22.2%  | 26.6%          |
| Angola            | 33.3%  | 38.1%  | 35.2%          |
| Botswana          | 2.6%   | 3.1%   | 2.8%           |
| Zambia            | 5.8%   | 6.1%   | 5.9%           |
| Zimbabwe          | 5.0%   | 2.9%   | 4.2%           |
| Other Africa      | 2.1%   | 1.1%   | 1.7%           |
| EUROPE            | 17.3%  | 21.5%  | 18 <b>.9</b> % |
| Germany           | 6.9%   | 9.0%   | 7.8%           |
| UK                | 1.9%   | 2.4%   | 2.1%           |
| Italy             | 0.9%   | 1.3%   | 1.1%           |
| France            | 1.3%   | 1.4%   | 1.3%           |
| Scandinavia       | 0.7%   | 1.4%   | 1.0%           |
| Austria           | 0.5%   | 0.7%   | 0.6%           |
| Netherlands       | 1.1%   | 1.3%   | 1.2%           |
| Switzerland       | 0.9%   | 1.4%   | 1.1%           |
| Spain             | 0.5%   | 0.6%   | 0.6%           |
| Portugal          | 1.1%   | 0.4%   | 0.9%           |
| Belgium           | 0.5%   | 0.8%   | 0.6%           |
| Russia            | 0.2%   | 0.2%   | 0.2%           |
| Other Europe      | 0.6%   | 0.6%   | 0.6%           |
| NORTH AMERICA     | 2.0%   | 2.6%   | 2.2%           |
| USA               | 1.6%   | 2.0%   | 1.7%           |
| Canada            | 0.4%   | 0.5%   | 0.5%           |
| OTHER             | 2.5%   | 2.5%   | 2.5%           |
| Australia         | 0.7%   | 0.9%   | 0.7%           |
| Brazil            | 0.2%   | 0.2%   | 0.2%           |
| China             | 0.5%   | 0.2%   | 0.4%           |
| Other Countries   | 1.1%   | 1.2%   | 1.1%           |
| TOTAL             | 100.0% | 100.0% | 100.0%         |

### Table 5. Number of Tourist Arrivals by Nationality and Age, 2011

| Nationality     | 0 - 19         | 20 - 29               | 30 - 39               | 40 - 49               | 50-59                 | 60+            | Total                   |
|-----------------|----------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------|-------------------------|
| AFRICA          | 71 340         | 152 332               | 226 699               | 177 188               | 100 864               | 56 156         | 784 579                 |
| South Africa    | 32 087         | 39 175                | 51 701                | 61 868                | 51 732                | 36 367         | 272 930                 |
| Angola          | 29 117         | 75 599                | 121 790               | 87 271                | 34 651                | 13 051         | 361 480                 |
| Botswana        | 3 580          | 6 232                 | 8 994                 | 5 185                 | 2 706                 | 1 962          | 28 658                  |
| Zambia          | 2 795          | 17 259                | 22 050                | 10 429                | 5 403                 | 3 184          | 61 120                  |
| Zimbabwe        | 2 898          | 10 890                | 16 895                | 7 502                 | 3 911                 | 848            | 42 945                  |
| Other Africa    | 862            | 3 177                 | 5 268                 | 4 933                 | 2 461                 | 745            | 17 447                  |
| EUROPE          | 14 769         | 21 818                | 30 642                | 36 280                | 43 790                | 47 131         | 194 430                 |
| Germany         | 5 647          | 7 632                 | 10 496                | 15 828                | 17 990                | 22 130         | 79 721                  |
| UK              | 1 822          | 3 119                 | 2 934                 | 3 561                 | 4 501                 | 5 647          | 21 584                  |
| Italy           | 722            | 873                   | 2 551                 | 2 212                 | 2 611                 | 2 237          | 11 207                  |
| France          | 1 730          | 1 489                 | 2 240                 | 2 063                 | 2 664                 | 3 543          | 13 729                  |
| Scandinavia     | 747            | 2 657                 | 1 309                 | 1 308                 | 2 132                 | 1 962          | 10 115                  |
| Austria         | 392            | 603                   | 715                   | 1 198                 | 1 481                 | 1 627          | 6 016                   |
| Netherlands     | 1 000          | 1 488                 | 1 835                 | 1 989                 | 3 038                 | 2 996          | 12 346                  |
| Switzerland     | 756            | 1 311                 | 1 699                 | 1 844                 | 2 663                 | 3 160          | 11 433                  |
| Spain           | 337            | 354                   | 1 533                 | 1 570                 | 1 284                 | 592            | 5 669                   |
| Portugal        | 544            | 627                   | 2 530                 | 1 470                 | 2 392                 | 1 211          | 8 774                   |
| Belgium         | 641            | 758                   | 762                   | 1 413                 | 1 404                 | 1 192          | 6 170                   |
| Russia          | 111            | 271                   | 437                   | 505                   | 336                   | 238            | 1 898                   |
| Other Europe    | 320            | 636                   | 1 601                 | 1 319                 | 1 294                 | 597            | 5 768                   |
| NORTH AMERICA   |                |                       |                       |                       |                       |                |                         |
| USA             | 2 294<br>1 997 | <b>3 593</b><br>2 770 | <b>2 405</b><br>1 952 | <b>3 068</b><br>2 320 | <b>4 595</b><br>3 430 | 6 835<br>5 479 | <b>22 791</b><br>17 946 |
|                 | 297            |                       |                       | 748                   |                       |                |                         |
| Canada          |                | 824                   | 454                   |                       | 1 166                 | 1 357          | 4 844                   |
| OTHER           | 1 332          | 4 905                 | 5 499                 | 5 578                 | 4 540                 | 3 576          | 25 430                  |
| Australia       | 353            | 1 542                 | 1 374                 | 979                   | 1 387                 | 1 997          | 7 633                   |
| Brazil          | 321            | 424                   | 452                   | 506                   | 236                   | 99             | 2 038                   |
| China           | 189            | 1 000                 | 896                   | 1 354                 | 487                   | 109            | 4 035                   |
| Other Countries | 469            | 1 939                 | 2 777                 | 2 740                 | 2 429                 | 1 370          | 11 724                  |
| TOTAL           | 89 735         | 182 648               | 265 245               | 222 114               | 153 789               | 113 699        | 1 027 229               |
| Row Percentage  |                |                       |                       |                       |                       |                |                         |
| Distribution    | 0.4%           | 10.4%                 | 28.0%                 | 22.6%                 | 12.0%                 | 7 20/          | 100.0%                  |
| AFRICA          | 9.1%           | 19.4%                 | 28.9%                 | 22.6%                 | 12.9%                 | 7.2%           | 100.0%                  |
| South Africa    | 11.8%          | 14.4%                 | 18.9%                 | 22.7%                 | 19.0%                 | 13.3%          | 100.0%                  |
| Angola          | 8.1%           | 20.9%                 | 33.7%                 | 24.1%                 | 9.6%                  | 3.6%           | 100.0%                  |
| Botswana        | 12.5%          | 21.7%                 | 31.4%                 | 18.1%                 | 9.4%                  | 6.8%           | 100.0%                  |
| Zambia          | 4.6%           | 28.2%                 | 36.1%                 | 17.1%                 | 8.8%                  | 5.2%           | 100.0%                  |
| Zimbabwe        | 6.7%           | 25.4%                 | 39.3%                 | 17.5%                 | 9.1%                  | 2.0%           | 100.0%                  |
| Other Africa    | 4.9%           | 18.2%                 | 30.2%                 | 28.3%                 | 14.1%                 | 4.3%           | 100.0%                  |
| EUROPE          | 7.6%           | 11.2%                 | 15.8%                 | 18.7%                 | 22.5%                 | 24.2%          | 100.0%                  |
| Germany         | 7.1%           | 9.6%                  | 13.2%                 | 19.9%                 | 22.6%                 | 27.8%          | 100.0%                  |
| UK              | 8.4%           | 14.5%                 | 13.6%                 | 16.5%                 | 20.9%                 | 26.2%          | 100.0%                  |
| Italy           | 6.4%           | 7.8%                  | 22.8%                 | 19.7%                 | 23.3%                 | 20.0%          | 100.0%                  |
| France          | 12.6%          | 10.8%                 | 16.3%                 | 15.0%                 | 19.4%                 | 25.8%          | 100.0%                  |
| Scandinavia     | 7.4%           | 26.3%                 | 12.9%                 | 12.9%                 | 21.1%                 | 19.4%          | 100.0%                  |
| Austria         | 6.5%           | 10.0%                 | 11.9%                 | 19.9%                 | 24.6%                 | 27.0%          | 100.0%                  |
| Netherlands     | 8.1%           | 12.0%                 | 14.9%                 | 16.1%                 | 24.6%                 | 24.3%          | 100.0%                  |
| Switzerland     | 6.6%           | 11.5%                 | 14.9%                 | 16.1%                 | 23.3%                 | 27.6%          | 100.0%                  |
| Casia           | 5.9%           | 6.2%                  | 27.0%                 | 27.7%                 | 22.6%                 | 10.4%          | 100.0%                  |
| Spain           |                | 1                     | 20.00/                | 16.8%                 | 27.3%                 | 13.8%          | 100.0%                  |
| Portugal        | 6.2%           | 7.1%                  | 28.8%                 | 10.0/0                | 27.370                | 10.0/0         |                         |
| -               | 6.2%<br>10.4%  | 7.1%                  | 28.8%<br>12.3%        | 22.9%                 | 22.8%                 | 19.3%          | 100.0%                  |
| Portugal        |                | ••                    |                       |                       |                       |                | •                       |

| Nationality                       | 0 - 19 | 20 - 29 | 30 - 39 | 40 - 49 | 50-59  | 60+    | Total  |
|-----------------------------------|--------|---------|---------|---------|--------|--------|--------|
| NORTH AMERICA                     | 10.1%  | 15.8%   | 10.6%   | 13.5%   | 20.2%  | 30.0%  | 100.0% |
| USA                               | 11.1%  | 15.4%   | 10.9%   | 12.9%   | 19.1%  | 30.5%  | 100.0% |
| Canada                            | 6.1%   | 17.0%   | 9.4%    | 15.4%   | 24.1%  | 28.0%  | 100.0% |
| OTHER                             | 5.2%   | 19.3%   | 21.6%   | 21.9%   | 17.9%  | 14.1%  | 100.0% |
| Australia                         | 4.6%   | 20.2%   | 18.0%   | 12.8%   | 18.2%  | 26.2%  | 100.0% |
| Brazil                            | 15.8%  | 20.8%   | 22.2%   | 24.8%   | 11.6%  | 4.9%   | 100.0% |
| China                             | 4.7%   | 24.8%   | 22.2%   | 33.6%   | 12.1%  | 2.7%   | 100.0% |
| Other Countries                   | 4.0%   | 16.5%   | 23.7%   | 23.4%   | 20.7%  | 11.7%  | 100.0% |
| TOTAL                             | 8.7%   | 17.8%   | 25.8%   | 21.6%   | 15.0%  | 11.1%  | 100.0% |
| Column Percentage<br>Distribution |        |         |         |         |        |        |        |
| AFRICA                            | 79.5%  | 83.4%   | 85.5%   | 79.8%   | 65.6%  | 49.4%  | 76.4%  |
| South Africa                      | 35.8%  | 21.4%   | 19.5%   | 27.9%   | 33.6%  | 32.0%  | 26.6%  |
| Angola                            | 32.4%  | 41.4%   | 45.9%   | 39.3%   | 22.5%  | 11.5%  | 35.2%  |
| Botswana                          | 4.0%   | 3.4%    | 3.4%    | 2.3%    | 1.8%   | 1.7%   | 2.8%   |
| Zambia                            | 3.1%   | 9.4%    | 8.3%    | 4.7%    | 3.5%   | 2.8%   | 5.9%   |
| Zimbabwe                          | 3.2%   | 6.0%    | 6.4%    | 3.4%    | 2.5%   | 0.7%   | 4.2%   |
| Other Africa                      | 1.0%   | 1.7%    | 2.0%    | 2.2%    | 1.6%   | 0.7%   | 1.7%   |
| EUROPE                            | 16.5%  | 11.9%   | 11.6%   | 16.3%   | 28.5%  | 41.5%  | 18.9%  |
| Germany                           | 6.3%   | 4.2%    | 4.0%    | 7.1%    | 11.7%  | 19.5%  | 7.8%   |
| UK                                | 2.0%   | 1.7%    | 1.1%    | 1.6%    | 2.9%   | 5.0%   | 2.1%   |
| Italy                             | 0.8%   | 0.5%    | 1.0%    | 1.0%    | 1.7%   | 2.0%   | 1.1%   |
| France                            | 1.9%   | 0.8%    | 0.8%    | 0.9%    | 1.7%   | 3.1%   | 1.3%   |
| Scandinavia                       | 0.8%   | 1.5%    | 0.5%    | 0.6%    | 1.4%   | 1.7%   | 1.0%   |
| Austria                           | 0.4%   | 0.3%    | 0.3%    | 0.5%    | 1.0%   | 1.4%   | 0.6%   |
| Netherlands                       | 1.1%   | 0.8%    | 0.7%    | 0.9%    | 2.0%   | 2.6%   | 1.2%   |
| Switzerland                       | 0.8%   | 0.7%    | 0.6%    | 0.8%    | 1.7%   | 2.8%   | 1.1%   |
| Spain                             | 0.4%   | 0.2%    | 0.6%    | 0.7%    | 0.8%   | 0.5%   | 0.6%   |
| Portugal                          | 0.6%   | 0.3%    | 1.0%    | 0.7%    | 1.6%   | 1.1%   | 0.9%   |
| Belgium                           | 0.7%   | 0.4%    | 0.3%    | 0.6%    | 0.9%   | 1.0%   | 0.6%   |
| Russia                            | 0.1%   | 0.1%    | 0.2%    | 0.2%    | 0.2%   | 0.2%   | 0.2%   |
| Other Europe                      | 0.4%   | 0.3%    | 0.6%    | 0.6%    | 0.8%   | 0.5%   | 0.6%   |
| NORTH AMERICA                     | 2.6%   | 2.0%    | 0.9%    | 1.4%    | 3.0%   | 6.0%   | 2.2%   |
| USA                               | 2.2%   | 1.5%    | 0.7%    | 1.0%    | 2.2%   | 4.8%   | 1.7%   |
| Canada                            | 0.3%   | 0.5%    | 0.2%    | 0.3%    | 0.8%   | 1.2%   | 0.5%   |
| OTHER                             | 1.5%   | 2.7%    | 2.1%    | 2.5%    | 3.0%   | 3.1%   | 2.5%   |
| Australia                         | 0.4%   | 0.8%    | 0.5%    | 0.4%    | 0.9%   | 1.8%   | 0.7%   |
| Brazil                            | 0.4%   | 0.2%    | 0.2%    | 0.2%    | 0.2%   | 0.1%   | 0.2%   |
| China                             | 0.2%   | 0.5%    | 0.3%    | 0.6%    | 0.3%   | 0.1%   | 0.4%   |
| Other Countries                   | 0.5%   | 1.1%    | 1.0%    | 1.2%    | 1.6%   | 1.2%   | 1.1%   |
| Total                             | 100.0% | 100.0%  | 100.0%  | 100.0%  | 100.0% | 100.0% | 100.0% |

## Table 6. Number of Tourist Arrivals by Purpose of Visit, 2011

|                 | Visiting Friends/ Relatives | Holiday | Business | Other  | Total     |
|-----------------|-----------------------------|---------|----------|--------|-----------|
| AFRICA          | 379 204                     | 246 400 | 108 843  | 50 131 | 784 579   |
| South Africa    | 79 111                      | 110 153 | 60 168   | 23 498 | 272 930   |
| Angola          | 224 134                     | 108 693 | 12 297   | 16 356 | 361 480   |
| Botswana        | 15 811                      | 7 752   | 3 824    | 1 272  | 28 658    |
| Zambia          | 36 279                      | 8 226   | 14 673   | 1 943  | 61 120    |
| Zimbabwe        | 18 187                      | 7 308   | 12 579   | 4 870  | 42 945    |
| Other Africa    | 5 682                       | 4 268   | 5 303    | 2 193  | 17 447    |
| EUROPE          | 28 795                      | 146 391 | 8 343    | 10 902 | 194 430   |
| Germany         | 12 818                      | 61 803  | 1 998    | 3 102  | 79 721    |
| UK              | 2 412                       | 15 139  | 2 269    | 1 763  | 21 584    |
| Italy           | 912                         | 9 134   | 309      | 852    | 11 207    |
| France          | 985                         | 11 586  | 619      | 540    | 13 729    |
| Scandinavia     | 2 057                       | 6 715   | 606      | 736    | 10 115    |
| Austria         | 823                         | 4 661   | 175      | 357    | 6 016     |
| Netherlands     | 1 639                       | 9 663   | 387      | 657    | 12 346    |
| Switzerland     | 1 200                       | 9 257   | 237      | 739    | 11 433    |
|                 | 512                         | 4 417   | 380      | 360    | 5 669     |
| Spain           |                             |         | 298      | 909    | 8 774     |
| Portugal        | 3 616                       | 3 951   |          |        |           |
| Belgium         | 713                         | 4 843   | 232      | 381    | 6 170     |
| Russia          | 335                         | 1 135   | 220      | 208    | 1 898     |
| Other Europe    | 773                         | 4 087   | 613      | 295    | 5 768     |
| NORTH AMERICA   | 2 974                       | 14 883  | 1 655    | 3 278  | 22 791    |
| USA             | 2 258                       | 11 626  | 1 272    | 2 790  | 17 946    |
| Canada          | 716                         | 3 257   | 383      | 488    | 4 844     |
| OTHER           | 3 316                       | 15 577  | 4 396    | 2 140  | 25 430    |
| Australia       | 527                         | 5 869   | 599      | 637    | 7 633     |
| Brazil          | 296                         | 1 278   | 232      | 232    | 2 038     |
| China           | 386                         | 1 463   | 1 737    | 450    | 4 035     |
| Other Countries | 2 107                       | 6 968   | 1 829    | 821    | 11 724    |
| Total           | 414 290                     | 423 251 | 123 237  | 66 451 | 1 027 229 |
| Row Percentage  |                             |         |          |        |           |
| Distribution    |                             |         |          |        |           |
| AFRICA          | 48.3%                       | 31.4%   | 13.9%    | 6.4%   | 100.0%    |
| South Africa    | 29.0%                       | 40.4%   | 22.0%    | 8.6%   | 100.0%    |
| Angola          | 62.0%                       | 30.1%   | 3.4%     | 4.5%   | 100.0%    |
| Botswana        | 55.2%                       | 27.1%   | 13.3%    | 4.4%   | 100.0%    |
| Zambia          | 59.4%                       | 13.5%   | 24.0%    | 3.2%   | 100.0%    |
| Zimbabwe        | 42.4%                       | 17.0%   | 29.3%    | 11.3%  | 100.0%    |
| Other Africa    | 32.6%                       | 24.5%   | 30.4%    | 12.6%  | 100.0%    |
| EUROPE          | 14.8%                       | 75.3%   | 4.3%     | 5.6%   | 100.0%    |
| Germany         | 16.1%                       | 77.5%   | 2.5%     | 3.9%   | 100.0%    |
| UK              | 11.2%                       | 70.1%   | 10.5%    | 8.2%   | 100.0%    |
| Italy           | 8.1%                        | 81.5%   | 2.8%     | 7.6%   | 100.0%    |
| France          | 7.2%                        | 84.4%   | 4.5%     | 3.9%   | 100.0%    |
| Scandinavia     | 20.3%                       | 66.4%   | 6.0%     | 7.3%   | 100.0%    |
| Austria         | 13.7%                       | 77.5%   | 2.9%     | 5.9%   | 100.0%    |
| Netherlands     | 13.3%                       | 78.3%   | 3.1%     | 5.3%   | 100.0%    |
| Switzerland     | 10.5%                       | 81.0%   | 2.1%     | 6.5%   | 100.0%    |
| Spain           | 9.0%                        | 77.9%   | 6.7%     | 6.4%   | 100.0%    |
| Portugal        | 41.2%                       | 45.0%   | 3.4%     | 10.4%  | 100.0%    |
| Belgium         | 11.5%                       | 78.5%   | 3.8%     | 6.2%   | 100.0%    |
|                 |                             | 70.8%   | 10.6%    | 5.1%   | 100.0%    |
| Russia          | 13.4%                       | 10.0/0  | 10.0/0   | J.1/0  | 100.070   |

|                                   | Visiting Friends/ Relatives | Holiday   | Business | Other  | Total          |  |  |  |
|-----------------------------------|-----------------------------|-----------|----------|--------|----------------|--|--|--|
| NORTH AMERICA                     | 6.9%                        | 76.9%     | 7.8%     | 8.3%   | 100.0%         |  |  |  |
| USA                               | 14.5%                       | 62.7%     | 11.4%    | 11.4%  | 100.0%         |  |  |  |
| Canada                            | 14.8%                       | 67.2%     | 7.9%     | 10.1%  | 100.0%         |  |  |  |
| OTHER                             | 13.1%                       | 65.3%     | 7.3%     | 14.4%  | 100.0%         |  |  |  |
| Australia                         | 12.6%                       | 64.8%     | 7.1%     | 15.5%  | 100.0%         |  |  |  |
| Brazil                            | 14.5%                       | 62.7%     | 11.4%    | 11.4%  | 100.0%         |  |  |  |
| China                             | 9.6%                        | 36.3%     | 43.0%    | 11.1%  | 100.0%         |  |  |  |
| Other Countries                   | 18.0%                       | 59.4%     | 15.6%    | 7.0%   | 100.0%         |  |  |  |
| Total                             | 40.3%                       | 41.2%     | 12.0%    | 6.5%   | 100.0%         |  |  |  |
| Column Percentage<br>Distribution |                             |           |          |        |                |  |  |  |
| AFRICA                            | 91.5%                       | 58.2%     | 88.3%    | 75.4%  | 76.4%          |  |  |  |
| South Africa                      | 19.1%                       | 26.0%     | 48.8%    | 35.4%  | 26.6%          |  |  |  |
| Angola                            | 54.1%                       | 25.7%     | 10.0%    | 24.6%  | 35.2%          |  |  |  |
| Botswana                          | 3.8%                        | 1.8%      | 3.1%     | 1.9%   | 2.8%           |  |  |  |
| Zambia                            | 8.8%                        | 1.9%      | 11.9%    | 2.9%   | 5.9%           |  |  |  |
| Zimbabwe                          | 4.4%                        | 1.7%      | 10.2%    | 7.3%   | 4.2%           |  |  |  |
| Other Africa                      | 1.4%                        | • • • • • |          |        |                |  |  |  |
| EUROPE                            | 7.0%                        | 34.6%     | 6.8%     | 16.4%  | 1 <b>8.9</b> % |  |  |  |
| Germany                           | 3.1%                        | 14.6%     | 1.6%     | 4.7%   | 7.8%           |  |  |  |
| UK                                | 0.6%                        | 3.6%      | 1.8%     | 2.7%   | 2.1%           |  |  |  |
| Italy                             | 0.2%                        | 2.2%      | 0.3%     | 1.3%   | 1.1%           |  |  |  |
| France                            | 0.2%                        | 2.7%      | 0.5%     | 0.8%   | 1.3%           |  |  |  |
| Scandinavia                       | 0.5%                        | 1.6%      | 0.5%     | 1.1%   | 1.0%           |  |  |  |
| Austria                           | 0.2%                        | 1.1%      | 0.1%     | 0.5%   | 0.6%           |  |  |  |
| Netherlands                       | 0.4%                        | 2.3%      | 0.3%     | 1.0%   | 1.2%           |  |  |  |
| Switzerland                       | 0.3%                        | 2.2%      | 0.2%     | 1.1%   | 1.1%           |  |  |  |
| Spain                             | 0.1%                        | 1.0%      | 0.3%     | 0.5%   | 0.6%           |  |  |  |
| Portugal                          | 0.9%                        | 0.9%      | 0.2%     | 1.4%   | 0.9%           |  |  |  |
| Belgium                           | 0.2%                        | 1.1%      | 0.2%     | 0.6%   | 0.6%           |  |  |  |
| Russia                            | 0.1%                        | 0.3%      | 0.2%     | 0.3%   | 0.2%           |  |  |  |
| Other Europe                      | 0.2%                        | 1.0%      | 0.5%     | 0.4%   | 0.6%           |  |  |  |
| NORTH AMERICA                     | 0.7%                        | 3.5%      | 1.3%     | 4.9%   | 2.2%           |  |  |  |
| USA                               | 0.5%                        | 2.7%      | 1.0%     | 4.2%   | 1.7%           |  |  |  |
| Canada                            | 0.2%                        | 0.8%      | 0.3%     | 0.7%   | 0.5%           |  |  |  |
| OTHER                             | 0.8%                        | 3.7%      | 3.6%     | 3.2%   | 2.5%           |  |  |  |
| Australia                         | 0.1%                        | 1.4%      | 0.5%     | 1.0%   | 0.7%           |  |  |  |
| Brazil                            | 0.1%                        | 0.3%      | 0.2%     | 0.3%   | 0.2%           |  |  |  |
| China                             | 0.1%                        | 0.3%      | 1.4%     | 0.7%   | 0.4%           |  |  |  |
| Other Countries                   | 0.5%                        | 1.6%      | 1.5%     | 1.2%   | 1.1%           |  |  |  |
| Total                             | 100.0%                      | 100.0%    | 100.0%   | 100.0% | 100.0%         |  |  |  |

| Nationality                                 | Air                     | Road                    | Other                | Total                      |
|---|-------------------------|-------------------------|----------------------|----------------------------|
| AFRICA                                      | 123 114                 | 653 481                 | 7 984                | 784 579                    |
| South Africa                                | 78 522                  | 189 784                 | 4 624                | 272 930                    |
|   | 30 389                  | 330 935                 | 156                  | 361 480                    |
| Angola<br>Botswana                          | 1 416                   | 25 995                  | 1 247                | 28 658                     |
|   | 2 110                   | 57 468                  | 1 541                | 61 120                     |
| Zambia<br>Zimbabwe                          | 3 032                   | 39 527                  | 385                  | 42 945                     |
|   |                         |                         | 305                  | 17 447                     |
| Other Africa                                | 7 645<br>130 201        | 9 771                   |                      |                            |
| EUROPE                                      |                         | 58 603                  | 5 626                | 194 430                    |
| Germany                                     | 58 767                  | 19 341                  | 1 613                | 79 721                     |
| UK  | 12 951                  | 7 767                   | 866                  | 21 584                     |
| Italy                                       | 8 648                   | 2 446                   | 112                  | 11 207                     |
| France                                      | 10 416                  | 2 668                   | 645                  | 13 729                     |
| Scandinavia                                 | 5 559                   | 3 760                   | 797                  | 10 115                     |
| Austria                                     | 4 323                   | 1 581                   | 112                  | 6 016                      |
| Netherlands                                 | 5 782                   | 6 439                   | 124                  | 12 346                     |
| Switzerland                                 | 7 360                   | 3 786                   | 287                  | 11 433                     |
| Spain                                       | 4 058                   | 1 180                   | 431                  | 5 669                      |
| Portugal                                    | 2 074                   | 6 700                   | 0                    | 8 774                      |
| Belgium                                     | 4 570                   | 1 448                   | 152                  | 6 170                      |
| Russia                                      | 1 525                   | 156                     | 218                  | 1 898                      |
| Other Europe                                | 4 169                   | 1 331                   | 268                  | 5 768                      |
| NORTH AMERICA                               | 13 054                  | 8 663                   | 1 074                | 22 791                     |
| USA   | 10 311                  | 6 767                   | 868                  | 17 946                     |
| Canada                                      | 2 743                   | 1 895                   | 206                  | 4 844                      |
| OTHER                                       | 15 098                  | 9 695                   | 636                  | 25 430                     |
| Australia                                   | 3 377                   | 3 980                   | 275                  | 7 633                      |
| Brazil                                      | 998                     | 1 040                   | 0                    | 2 038                      |
| China                                       | 3 398                   | 574                     | 62                   | 4 035                      |
| Other Countries                             | 7 325                   | 4 101                   | 299                  | 11 724                     |
| Total                                       | 281 468                 | 730 442                 | 15 320               | 1 027 229                  |
| Row Percentage<br>Distribution              |                         |                         |                      |                            |
| AFRICA                                      | 15.7%                   | 83.3%                   | 1.0%                 | 100.0%                     |
| South Africa                                | 28.8%                   | 69.5%                   | 1.7%                 | 100.0%                     |
| Angola                                      | 8.4%                    | 91.6%                   | 0.0%                 | 100.0%                     |
| Botswana                                    | 4.9%                    | 90.7%                   | 4.4%                 | 100.0%                     |
| Zambia                                      | 3.5%                    | 94.0%                   | 2.5%                 | 100.0%                     |
| Zimbabwe                                    | 7.1%                    | 92.0%                   | 0.9%                 | 100.0%                     |
| Other Africa                                | 43.8%                   | 56.0%                   | 0.2%                 | 100.0%                     |
| EUROPE                                      | 67.0%                   | 30.1%                   | 2.9%                 | 100.0%                     |
| Germany                                     | 73.7%                   | 24.3%                   | 2.0%                 | 100.0%                     |
| UK  | 60.0%                   | 36.0%                   | 4.0%                 | 100.0%                     |
|   | 77.2%                   | 21.8%                   | 1.0%                 |                            |
| Italy                                       | 75.9%                   | 19.4%                   | 4.7%                 | 100.0%                     |
| France                                      | <u> </u>                | 37.2%                   | 4.7%<br>7.9%         | 100.0%                     |
| Scandinavia                                 |                         |                         |                      | 100.0%                     |
| Austria                                     | 71.8%                   | 26.3%                   | 1.9%                 |                            |
| Netherlands                                 | 46.8%                   | 52.2%                   | 1.0%<br>2.5%         | 100.0%                     |
|   | 1 4 40/                 |                         |                      | 100.0%                     |
| Switzerland                                 | 64.4%                   | 33.1%                   |                      |                            |
| Switzerland<br>Spain                        | 71.6%                   | 20.8%                   | 7.6%                 | 100.0%                     |
| Switzerland<br>Spain<br>Portugal            | 71.6%<br>23.6%          | 20.8%<br>76.4%          | 7.6%<br>0.0%         | 100.0%<br>100.0%           |
| Switzerland<br>Spain<br>Portugal<br>Belgium | 71.6%<br>23.6%<br>74.1% | 20.8%<br>76.4%<br>23.5% | 7.6%<br>0.0%<br>2.5% | 100.0%<br>100.0%<br>100.0% |
| Switzerland<br>Spain<br>Portugal            | 71.6%<br>23.6%          | 20.8%<br>76.4%          | 7.6%<br>0.0%         | 100.0%<br>100.0%           |

## Table 7. Number of Tourist Arrivals by Nationality and Mode of Travel, 2011

| NORTH AMERICA                     | 57.3%  | 38.0%  | 4.7%   | 100.0% |  |  |  |
|-----------------------------------|--------|--------|--------|--------|--|--|--|
| USA                               | 57.5%  | 37.7%  | 4.8%   | 100.0% |  |  |  |
| Canada                            | 56.6%  | 39.1%  | 4.2%   | 100.0% |  |  |  |
| OTHER                             | 59.4%  | 38.1%  | 2.5%   | 100.0% |  |  |  |
| Australia                         | 44.2%  | 52.1%  | 3.6%   | 100.0% |  |  |  |
| Brazil                            | 49.0%  | 51.0%  | 0.0%   | 100.0% |  |  |  |
| China                             | 84.2%  | 14.2%  | 1.5%   | 100.0% |  |  |  |
| Other Countries                   | 62.5%  | 35.0%  | 2.6%   | 100.0% |  |  |  |
| Total                             | 27.4%  | 71.1%  | 1.5%   | 100.0% |  |  |  |
| Column Percentage<br>Distribution |        |        |        |        |  |  |  |
| AFRICA                            | 43.7%  | 89.5%  | 52.1%  | 76.4%  |  |  |  |
| South Africa                      | 27.9%  | 26.0%  | 30.2%  | 26.6%  |  |  |  |
| Angola                            | 10.8%  | 45.3%  | 1.0%   | 35.2%  |  |  |  |
| Botswana                          | 0.5%   | 3.6%   | 8.1%   | 2.8%   |  |  |  |
| Zambia                            | 0.7%   | 7.9%   | 10.1%  | 5.9%   |  |  |  |
| Zimbabwe                          | 1.1%   | 5.4%   | 2.5%   | 4.2%   |  |  |  |
| Other Africa                      | 2.7%   | 1.3%   | 0.2%   | 1.7%   |  |  |  |
| EUROPE                            | 46.3%  | 8.0%   | 36.7%  | 18.9%  |  |  |  |
| Germany                           | 20.9%  | 2.6%   | 10.5%  | 7.8%   |  |  |  |
| UK                                | 4.6%   | 1.1%   | 5.7%   | 2.1%   |  |  |  |
| Italy                             | 3.1%   | 0.3%   | 0.7%   | 1.1%   |  |  |  |
| France                            | 3.7%   | 0.4%   | 4.2%   | 1.3%   |  |  |  |
| Scandinavia                       | 2.0%   | 0.5%   | 5.2%   | 1.0%   |  |  |  |
| Austria                           | 1.5%   | 0.2%   | 0.7%   | 0.6%   |  |  |  |
| Netherlands                       | 2.1%   | 0.9%   | 0.8%   | 1.2%   |  |  |  |
| Switzerland                       | 2.6%   | 0.5%   | 1.9%   | 1.1%   |  |  |  |
| Spain                             | 1.4%   | 0.2%   | 2.8%   | 0.6%   |  |  |  |
| Portugal                          | 0.7%   | 0.9%   | 0.0%   | 0.9%   |  |  |  |
| Belgium                           | 1.6%   | 0.2%   | 1.0%   | 0.6%   |  |  |  |
| Russia                            | 0.5%   | 0.0%   | 1.4%   | 0.2%   |  |  |  |
| Other Europe                      | 1.5%   | 0.2%   | 1.7%   | 0.6%   |  |  |  |
| NORTH AMERICA                     | 4.6%   | 1.2%   | 7.0%   | 2.2%   |  |  |  |
| USA                               | 3.7%   | 0.9%   | 5.7%   | 1.7%   |  |  |  |
| Canada                            | 1.0%   | 0.3%   | 1.3%   | 0.5%   |  |  |  |
| OTHER                             | 5.4%   | 1.3%   | 4.2%   | 2.5%   |  |  |  |
| Australia                         | 1.2%   | 0.5%   | 1.8%   | 0.7%   |  |  |  |
| Brazil                            | 0.4%   | 0.1%   | 0.0%   | 0.2%   |  |  |  |
| China                             | 1.2%   | 0.1%   | 0.4%   | 0.4%   |  |  |  |
| Other Countries                   | 2.6%   | 0.6%   | 2.0%   | 1.1%   |  |  |  |
| Total                             | 100.0% | 100.0% | 100.0% | 100.0% |  |  |  |

## Table 8. Number of Tourist Arrivals by Nationality and Regional Border Posts, 2011

| Nationality                       | Hosea<br>Kutako<br>Airport  | Eros<br>Airport | Northern<br>Border<br>Posts | North<br>Eastern<br>Border<br>Posts | Southern<br>Border<br>Posts | Trans-<br>Kalahari<br>Border<br>Posts | Other<br>Airports | Total                                 |  |  |  |  |
|-----------------------------------|---|-----------------|-----------------------------|-------------------------------------|-----------------------------|---------------------------------------|-------------------|---------------------------------------|--|--|--|--|
| AFRICA                            | 98 968  | 1 138           | 300 701                     | 143 376                             | 142 648                     | 74 149                                | 23 598            | 784 579                               |  |  |  |  |
| South Africa                      | 56 355  | 993             | 7 238                       | 18 072                              | 132 789                     | 35 873                                | 21 609            | 272 930                               |  |  |  |  |
| Angola                            | 30 132  | 108             | 290 621                     | 38 345                              | 1 883                       | 116                                   | 273               | 361 480                               |  |  |  |  |
| Botswana                          | 1 222   | 18              | 108                         | 12 973                              | 96                          | 14 064                                | 177               | 28 658                                |  |  |  |  |
| Zambia                            | 1 963   | 0               | 0                           | 57 575                              | 817                         | 619                                   | 146               | 61 120                                |  |  |  |  |
| Zimbabwe                          | 2 494   | 0               | 1 021                       | 12 161                              | 5 190                       | 21 540                                | 538               | 42 945                                |  |  |  |  |
| Other Africa                      | 6 802   | 18              | 1 712                       | 4 251                               | 1 872                       | 1 936                                 | 856               | 17 447                                |  |  |  |  |
| EUROPE                            | 122 574   | 289             | 11 837                      | 21 890                              | 20 765                      | 8 525                                 | 8 551             | 194 430                               |  |  |  |  |
| Germany                           | 56 891  | 126             | 1 375                       | 8 189                               | 6 802                       | 4 185                                 | 2 153             | 79 721                                |  |  |  |  |
| UK                                | 10 868  | 18              | 595                         | 3 314                               | 3 384                       | 1 278                                 | 2 126             | 21 584                                |  |  |  |  |
| ltaly                             | 8 326   | 18              | 1 192                       | 587                                 | 702                         | 77                                    | 304               | 11 207                                |  |  |  |  |
| France                            | 9 749   | 18              | 477                         | 1 125                               | 1 309                       | 310                                   | 741               | 13 729                                |  |  |  |  |
| Scandinavia                       | 4 968   | 0               | 1 018                       | 1 516                               | 1 595                       | 271                                   | 747               | 10 115                                |  |  |  |  |
| Austria                           | 4 199   | 0               | 154                         | 725                                 | 396                         | 387                                   | 155               | 6 016                                 |  |  |  |  |
| Netherlands                       | 5 520   | 0               | 454                         | 2 391                               | 2 872                       | 814                                   | 294               | 12 346                                |  |  |  |  |
| Switzerland                       | 7 156   | 36              | 1 082                       | 1 064                               | 1 308                       | 620                                   | 169               | 11 433                                |  |  |  |  |
| Spain                             | 3 449   | 18              | 0                           | 910                                 | 562                         | 77                                    | 653               | 5 669                                 |  |  |  |  |
| Portugal                          | 1 871   | 0               | 5 155                       | 613                                 | 776                         | 156                                   | 203               | 8 774                                 |  |  |  |  |
|                                   |   |                 |                             | 549<br>52                           | 522                         | 194<br>39                             | 202               | 6 170                                 |  |  |  |  |
|                                   | Belgium         4 351         18         335           Russia         1 470         0         0           Other Europe         3 757         36         0 |                 | 856                         | 64<br>472                           |                             | 273                                   | 1 898             |                                       |  |  |  |  |
| Other Europe                      | 3 / 5/<br>11 465  | 36<br>90        | 1 481                       |                                     | 2 357                       | 116<br>1 007                          | 532<br>1 656      | 5 768<br>22 791                       |  |  |  |  |
| NORTH AMERICA<br>USA              | 9 081   | 90              | 1 245                       | <b>4 734</b><br>3 997               | 1 423                       | 814                                   | 1 296             | 17 946                                |  |  |  |  |
|                                   | 2 385   | 90              | 236                         | 737                                 | 934                         | 194                                   | 359               | 4 844                                 |  |  |  |  |
| Canada<br>OTHER                   | 13 011  | <b>90</b>       | <b>2</b> 473                | <b>3 179</b>                        | <sup>934</sup><br>3 076     | 1 356                                 | 2 245             | <sup>4</sup> <sup>044</sup><br>25 430 |  |  |  |  |
| Australia                         | 2 695   | 18              | 372                         | 1 730                               | 1 464                       | 658                                   | 695               | 7 633                                 |  |  |  |  |
| Brazil                            | 870   | 18              | 584                         | 223                                 | 233                         | 030                                   | 109               | 2 038                                 |  |  |  |  |
| China                             | 3 103   | 18              | 217                         | 138                                 | 95                          | 156                                   | 307               | 4 035                                 |  |  |  |  |
| Other Countries                   | 6 342   | 36              | 1 299                       | 1 088                               | 1 284                       | 542                                   | 1 133             | 11 724                                |  |  |  |  |
| Total                             | 246 019   | 1 607           | 316 492                     | 173 180                             | 168 846                     | 85 036                                | 36 049            | 1 027 229                             |  |  |  |  |
| Column Percentage<br>Distribution |   |                 |                             |                                     |                             |                                       |                   |                                       |  |  |  |  |
| AFRICA                            | 40.2%   | 70.8%           | 95.0%                       | 82.8%                               | 84.5%                       | 87.2%                                 | 65.5%             | 76.4%                                 |  |  |  |  |
| South Africa                      | 22.9%   | 61.8%           | 2.3%                        | 10.4%                               | 78.6%                       | 42.2%                                 | 59.9%             | 26.6%                                 |  |  |  |  |
| Angola                            | 12.2%   | 6.7%            | 91.8%                       | 22.1%                               | 1.1%                        | 0.1%                                  | 0.8%              | 35.2%                                 |  |  |  |  |
| Botswana                          | 0.5%  | 1.1%            | 0.0%                        | 7.5%                                | 0.1%                        | 16.5%                                 | 0.5%              | 2.8%                                  |  |  |  |  |
| Zambia                            | 0.8%  | 0.0%            | 0.0%                        | 33.2%                               | 0.5%                        | 0.7%                                  | 0.4%              | 5.9%                                  |  |  |  |  |
| Zimbabwe                          | 1.0%  | 0.0%            | 0.3%                        | 7.0%                                | 3.1%                        | 25.3%                                 | 1.5%              | 4.2%                                  |  |  |  |  |
| Other Africa                      | 2.8%  | 1.1%            | 0.5%                        | 2.5%                                | 1.1%                        | 2.3%                                  | 2.4%              | 1.7%                                  |  |  |  |  |
| EUROPE                            | 49.8%   | 18.0%           | 3.7%                        | 12.6%                               | 12.3%                       | 10.0%                                 | 23.7%             | 18.9%                                 |  |  |  |  |
| Germany                           | 23.1%   | 7.9%            | 0.4%                        | 4.7%                                | 4.0%                        | 4.9%                                  | 6.0%              | 7.8%                                  |  |  |  |  |
| UK                                | 4.4%  | 1.1%            | 0.2%                        | 1.9%                                | 2.0%                        | 1.5%                                  | 5.9%              | 2.1%                                  |  |  |  |  |
| Italy                             | 3.4%  | 1.1%            | 0.4%                        | 0.3%                                | 0.4%                        | 0.1%                                  | 0.8%              | 1.1%                                  |  |  |  |  |
| France                            | 4.0%  | 1.1%            | 0.2%                        | 0.6%                                | 0.8%                        | 0.4%                                  | 2.1%              | 1.3%                                  |  |  |  |  |
| Scandinavia                       | 2.0%  | 0.0%            | 0.3%                        | 0.9%                                | 0.9%                        | 0.3%                                  | 2.1%              | 1.0%                                  |  |  |  |  |
| Austria                           | 1.7%  | 0.0%            | 0.0%                        | 0.4%                                | 0.2%                        | 0.5%                                  | 0.4%              | 0.6%                                  |  |  |  |  |
| Netherlands                       | 2.2%  | 0.0%            | 0.1%                        | 1.4%                                | 1.7%                        | 1.0%                                  | 0.8%              | 1.2%                                  |  |  |  |  |
| Switzerland                       | 2.9%  | 2.2%            | 0.3%                        | 0.6%                                | 0.8%                        | 0.7%                                  | 0.5%              | 1.1%                                  |  |  |  |  |
| Spain                             | 1.4%  | 1.1%            | 0.0%                        | 0.5%                                | 0.3%                        | 0.1%                                  | 1.8%              | 0.6%                                  |  |  |  |  |
| Portugal                          | 0.8%  | 0.0%            | 1.6%                        | 0.4%                                | 0.5%                        | 0.2%                                  | 0.6%              | 0.9%                                  |  |  |  |  |
| Belgium                           | 1.8%  | 1.1%            | 0.1%                        | 0.3%                                | 0.3%                        | 0.2%                                  | 0.6%              | 0.6%                                  |  |  |  |  |
| Russia                            | 0.6%  | 0.0%            | 0.0%                        | 0.0%                                | 0.0%                        | 0.0%                                  | 0.8%              | 0.2%                                  |  |  |  |  |

| Other Europe    | 1.5%          | 2.2%       | 0.0%          | 0.5%           | 0.3%         | 0.1%          | 1.5%         | 0.6%   |
|-----------------|---------------|------------|---------------|----------------|--------------|---------------|--------------|--------|
| NORTH AMERICA   | 4.7%          | 5.6%       | 0.5%          | 2.7%           | 1.4%         | 1.2%          | 4.6%         | 2.2%   |
| USA             | 3.7%          | 5.6%       | 0.4%          | 2.3%           | 0.8%         | 1.0%          | 3.6%         | 1.7%   |
| Canada          | 1.0%          | 0.0%       | 0.1%          | 0.4%           | 0.6%         | 0.2%          | 1.0%         | 0.5%   |
| OTHER           | 5.3%          | 5.6%       | 0.8%          | 1.8%           | 1.8%         | 1.6%          | 6.2%         | 2.5%   |
| Australia       | 1.1%          | 1.1%       | 0.1%          | 1.0%           | 0.9%         | 0.8%          | 1.9%         | 0.7%   |
| Brazil          | 0.4%          | 1.1%       | 0.2%          | 0.1%           | 0.1%         | 0.0%          | 0.3%         | 0.2%   |
| China           | 1.3%          | 1.1%       | 0.1%          | 0.1%           | 0.1%         | 0.2%          | 0.9%         | 0.4%   |
| Other Countries | 2.6%          | 2.2%       | 0.4%          | 0.6%           | 0.8%         | 0.6%          | 3.1%         | 1.1%   |
|                 |               |            | 100.0%        | 100.0%         | 100.0%       | 100.0%        | 100.0%       |        |
| Row Percentage  |               | 10010/0    |               | 1001070        |              |               | 10010/0      |        |
| Distribution    |               |            |               |                |              |               |              |        |
| AFRICA          | 12.6%         | 0.1%       | 38.3%         | 18.3%          | 18.2%        | 9.5%          | 3.0%         | 100.0% |
| South Africa    | 20.6%         | 0.4%       | 2.7%          | 6.6%           | 48.7%        | 13.1%         | 7.9%         | 100.0% |
| Angola          | 8.3%          | 0.0%       | 80.4%         | 10.6%          | 0.5%         | 0.0%          | 0.1%         | 100.0% |
| Botswana        | 4.3%          | 0.1%       | 0.4%          | 45.3%          | 0.3%         | <b>49.</b> 1% | 0.6%         | 100.0% |
| Zambia          | 3.2%          | 0.0%       | 0.0%          | 94.2%          | 1.3%         | 1.0%          | 0.2%         | 100.0% |
| Zimbabwe        | 5.8%          | 0.0%       | 2.4%          | 28.3%          | 12.1%        | 50.2%         | 1.3%         | 100.0% |
| Other Africa    | 39.0%         | 39.0% 0.1% |               | 24.4%          | 10.7%        | 11.1%         | 4.9%         | 100.0% |
| EUROPE          | 63.0%         | 0.1%       | 6.1%          | 11.3%          | 10.7%        | 4.4%          | 4.4%         | 100.0% |
| Germany         | 71.4%         | 0.2%       | 1.7%          | 10.3%          | 8.5%         | 5.2%          | 2.7%         | 100.0% |
| UK              | 50.4%         | 0.1%       | 2.8%          | 15.4%          | 15.7%        | <b>5.9</b> %  | <b>9.9</b> % | 100.0% |
| Italy           | 74.3%         | 0.2%       | 10.6%         | 5.2%           | 6.3%         | 0.7%          | 2.7%         | 100.0% |
| France          | 71.0%         | 0.1%       | 3.5%          | 8.2%           |              |               | 5.4%         | 100.0% |
| Scandinavia     | <b>49.1</b> % | 0.0%       | 10.1%         | 15.0%          | 15.8%        | 2.7%          | 7.4%         | 100.0% |
| Austria         | <b>69.8</b> % | 0.0%       | 2.6%          | 12.1%          | 6.6%         | 6.4%          | 2.6%         | 100.0% |
| Netherlands     | 44.7%         | 0.0%       | 3.7%          | 19.4%          | 23.3%        | 6.6%          | 2.4%         | 100.0% |
| Switzerland     | 62.6%         | 0.3%       | 9.5%          | 9.3%           | 11.4%        | 5.4%          | 1.5%         | 100.0% |
| Spain           | 60.8%         | 0.3%       | 0.0%          | 16.1%          | <b>9.9</b> % | 1.4%          | 11.5%        | 100.0% |
| Portugal        | 21.3%         | 0.0%       | <b>58.8</b> % | 7.0%           | 8.8%         | 1.8%          | 2.3%         | 100.0% |
| Belgium         | 70.5%         | 0.3%       | 5.4%          | 8.9%           | 8.5%         | 3.1%          | 3.3%         | 100.0% |
| Russia          | 77.4%         | 0.0%       | 0.0%          | 2.7%           | 3.4%         | 2.1%          | 14.4%        | 100.0% |
| Other Europe    | 65.1%         | 0.6%       | 0.0%          | 14.8%          | 8.2%         | 2.0%          | 9.2%         | 100.0% |
| NORTH AMERICA   | 50.3%         | 0.4%       | 6.5%          | 20.8%          | 10.3%        | 4.4%          | 7.3%         | 100.0% |
| USA             | 50.6%         | 0.5%       | <b>6.9</b> %  | 22.3%          | <b>7.9</b> % | 4.5%          | 7.2%         | 100.0% |
| Canada          | 49.2%         | 0.0%       | 4.9%          | 15.2%          | 19.3%        | 4.0%          | 7.4%         | 100.0% |
| OTHER           | 51.2%         | 0.4%       | 9.7%          | 12.5%          | 12.1%        | 5.3%          | 8.8%         | 100.0% |
| Australia       | 35.3%         | 0.2%       | 4.9%          | 22.7%          | 19.2%        | 8.6%          | 9.1%         | 100.0% |
| Brazil          | 42.7%         | 0.9%       | 28.7%         | 10.9%          | 11.4%        | 0.0%          | 5.4%         | 100.0% |
| China           | 76.9%         | 0.4%       | 5.4%          | 3.4%           | 2.4%         | 3.9%          | 7.6%         | 100.0% |
| Other Countries | 54.1%         | 0.3%       | 11.1%         | 9.3%           | 11.0%        | 4.6%          | 9.7%         | 100.0% |
| Total           | <b>23.9</b> % | 0.2%       | 30.8%         | 16 <b>.9</b> % | 16.4%        | 8.3%          | 3.5%         | 100.0% |

| Nationality                    | 2-3 days            | 4-7 days              | 8-14 days             | 15-21 days            | 22 -364 days          | Total Tourist<br>Arrivals | Average<br>Duration of<br>Stay |
|--------------------------------|---------------------|-----------------------|-----------------------|-----------------------|-----------------------|---------------------------|--------------------------------|
| AFRIQUE                        | 125 767             | 179 021               | 160 649               | 116 186               | 202 955               | 784 579                   | 18                             |
| South Africa                   | 46 166              | 82 805                | 75 240                | 31 183                | 37 536                | 272 930                   | 14                             |
| Angola                         | 51 436              | 60 941                | 54 400                | 62 547                | 132 157               | 361 480                   | 18                             |
| Botswana                       | 7 880               | 8 189                 | 4 733                 | 2 075                 | 5 781                 | 28 659                    | 14                             |
| Zambia                         | 14 596              | 12 118                | 12 872                | 12 996                | 8 538                 | 61 119                    | 13                             |
| Zimbabwe                       | 3 869               | 8 941                 | 9 941                 | 5 278                 | 14 916                | 42 945                    | 29                             |
| Other Africa                   | 1 820               | 6 027                 | 3 464                 | 2 108                 | 4 028                 | 17 447                    | 19                             |
| EUROPE                         | 18 793              | 29 078                | 62 766                | 51 728                | 32 065                | 194 429                   | 17                             |
| Germany                        | 6 274               | 9 270                 | 25 368                | 23 977                | 14 831                | 79 720                    | 19                             |
| UK                             | 3 390               | 3 999                 | 6 987                 | 4 001                 | 3 208                 | 17                        |                                |
| Italy                          | 1 093               | 1 091                 | 5 059                 | 2 832                 | 1 131                 | 11 206                    | 16                             |
| France                         | 940                 | 1 800                 | 5 198                 | 4 334                 | 1 455                 | 13 728                    | 15                             |
| Scandinavia                    |                     |                       | 1 726                 | 1 734                 | 10 115                | 19                        |                                |
| Austria                        | 616                 | 816                   | 2 218                 | 1 523                 | 842                   | 6 016                     | 16                             |
| Netherlands                    | 1 419               | 1 886                 | 3 529                 | 3 071                 | 2 440                 | 12 346                    | 16                             |
| Switzerland                    | 835                 | 1 449                 | 3 692                 | 3 407                 | 2 051                 | 11 434                    | 18                             |
| Spain                          | 454                 | 1 148                 | 1 822                 | 1 400                 | 847                   | 5 670                     | 15                             |
| Portugal                       | 1 660               | 2 450                 | 914                   | 1 969                 | 1 780                 | 8 774                     | 14                             |
| Belgium                        | 501                 | 789                   | 2 108                 | 2 079                 | 693                   | 6 170                     | 17                             |
| Russia                         | 237                 | 511                   | 615                   | 271                   | 265                   | 1 898                     | 19                             |
| Other Europe                   | 420                 | 1 242                 | 2 179                 | 1 139                 | 788                   | 5 768                     | 17                             |
| NORTH AMERICA                  | 3 614               | 6 460                 | 6 492                 | 3 202                 | 3 023                 | 22 792                    | 15                             |
| USA                            | 3 071               | 5 201                 | 5 172                 | 2 159                 | 2 345                 | 17 947                    | 14                             |
| Canada                         | 543                 | 1 259                 | 1 320                 | 1 043                 | 678                   | 4 844                     | 16                             |
| OTHER                          | 3 547               | 6 357                 | 6 6 3 4               | 4 533                 | 4 359                 | 25 430                    | 19                             |
| Australia                      | 1 009               | 1 700                 | 2 562                 | 1 484                 | 878                   | 7 633                     | 13                             |
| Brazil                         | 427                 | 474                   | 406                   | 321                   | 409                   | 2 038                     | 16                             |
| China Countries                | 363                 | 1 174                 | 748                   | 645                   | 1 104                 | 4 035                     | 27                             |
| Other Countries                | 1 748               | 3 009                 | 2 917                 | 2 083                 | 1 968                 | 11 724                    | 18                             |
| Total                          | 151 721             | 220 915               | 236 541               | 175 650               | 242 402               | 1 027 229                 | 17                             |
| Row Percentage<br>Distribution |                     |                       |                       |                       |                       |                           |                                |
| AFRICA                         | 16.0%               | 22.8%                 | 20.5%                 | 14.8%                 | 25.9%                 | 100.0%                    | 18                             |
| South Africa                   | 16.9%               | 30.3%                 | 27.6%                 | 11.4%                 | 13.8%                 | 100.0%                    | 14                             |
| Angola                         | 14.2%               | 16.9%                 | 15.0%                 | 17.3%                 | 36.6%                 | 100.0%                    | 18                             |
| Botswana                       | 27.5%               | 28.6%                 | 16.5%                 | 7.2%                  | 20.2%                 | 100.0%                    | 14                             |
| Zambia                         | 23.9%               | 19.8%                 | 21.1%                 | 21.3%                 | 14.0%                 | 100.0%                    | 13                             |
| Zimbabwe                       | 9.0%                | 20.8%                 | 23.1%                 | 12.3%<br>12.1%        | 34.7%                 | 100.0%                    | 29<br>19                       |
| Other Africa<br>EUROPE         | 10.4%               | 34.5%                 | 19.9%                 |                       | 23.1%                 | 100.0%                    | 17                             |
| Germany                        | <b>9.7%</b><br>7.9% | <b>15.0%</b><br>11.6% | <b>32.3%</b><br>31.8% | <b>26.6%</b><br>30.1% | <b>16.5%</b><br>18.6% | 100.0%<br>100.0%          | 17                             |
| UK                             | 15.7%               | 18.5%                 | 31.8%                 | 18.5%                 | 14.9%                 | 100.0%                    | 19                             |
| Italy                          | 9.8%                | 9.7%                  | 45.1%                 | 25.3%                 | 14.9%                 | 100.0%                    | 16                             |
| France                         | 6.8%                | 13.1%                 | 37.9%                 | 31.6%                 | 10.1%                 | 100.0%                    | 15                             |
| Scandinavia                    | 9.4%                | 26.0%                 | 30.4%                 | 17.1%                 | 17.1%                 | 100.0%                    | 19                             |
| Austria                        | 10.2%               | 13.6%                 | 36.9%                 | 25.3%                 | 14.0%                 | 100.0%                    | 16                             |
| Netherlands                    | 11.5%               | 15.3%                 | 28.6%                 | 24.9%                 | 19.8%                 | 100.0%                    | 16                             |
| Switzerland                    | 7.3%                | 12.7%                 | 32.3%                 | 29.8%                 | 17.9%                 | 100.0%                    | 18                             |
| Switzertand                    | 8.0%                | 20.2%                 | 32.1%                 | 24.7%                 | 14.9%                 | 100.0%                    | 15                             |
| Portugal                       | 18.9%               | 27.9%                 | 10.4%                 | 22.4%                 | 20.3%                 | 100.0%                    | 14                             |
| Belgium                        | 8.1%                | 12.8%                 | 34.2%                 | 33.7%                 | 11.2%                 | 100.0%                    | 17                             |
| Russia                         | 12.5%               | 26.9%                 | 32.4%                 | 14.3%                 | 13.9%                 | 100.0%                    | 19                             |
| Other Europe                   | 7.3%                | 21.5%                 | 37.8%                 | 19.8%                 | 13.7%                 | 100.0%                    | 17                             |

## Table 9. Number of Tourist Arrivals by Nationality and Intended Length of Stay in Namibia, 2011

| NORTH AMERICA     | 15.9%  | 28.3%  | 28.5%  | 14.1%  | 13.3%  | 100.0% | 15 |
|-------------------|--------|--------|--------|--------|--------|--------|----|
| USA               | 17.1%  | 29.0%  | 28.8%  | 12.0%  | 13.1%  | 100.0% | 14 |
| Canada            | 11.2%  | 26.0%  | 27.3%  | 21.5%  | 14.0%  | 100.0% | 16 |
| OTHER             | 13.9%  | 25.0%  | 26.1%  | 17.8%  | 17.1%  | 100.0% | 19 |
| Australia         | 13.2%  | 22.3%  | 33.6%  | 19.4%  | 11.5%  | 100.0% | 13 |
| Brazil            | 21.0%  | 23.3%  | 19.9%  | 15.8%  | 20.1%  | 100.0% | 16 |
| China             | 9.0%   | 29.1%  | 18.5%  | 16.0%  | 27.4%  | 100.0% | 27 |
| Other Countries   | 14.9%  | 25.7%  | 24.9%  | 17.8%  | 16.8%  | 100.0% | 18 |
| Total             | 14.8%  | 21.5%  | 23.0%  | 17.1%  | 23.6%  | 100.0% | 17 |
| Column Percentage | 11.070 | 21.5/0 | 23.070 | 17.170 | 23.0%  | 100.0% |    |
| Distribution      |        |        |        |        |        |        |    |
| AFRICA            | 82.9%  | 81.0%  | 67.9%  | 66.1%  | 83.7%  | 76.4%  | 18 |
| South Africa      | 30.4%  | 37.5%  | 31.8%  | 17.8%  | 15.5%  | 26.6%  | 14 |
| Angola            | 33.9%  | 27.6%  | 23.0%  | 35.6%  | 54.5%  | 35.2%  | 18 |
| Botswana          | 5.2%   | 3.7%   | 2.0%   | 1.2%   | 2.4%   | 2.8%   | 14 |
| Zambia            | 9.6%   | 5.5%   | 5.4%   | 7.4%   | 3.5%   | 5.9%   | 13 |
| Zimbabwe          | 2.5%   | 4.0%   | 4.2%   | 3.0%   | 6.2%   | 4.2%   | 29 |
| Other Africa      | 1.2%   | 2.7%   | 1.5%   | 1.2%   | 1.7%   | 1.7%   | 19 |
| EUROPE            | 12.4%  | 13.2%  | 26.5%  | 29.4%  | 13.2%  | 18.9%  | 17 |
| Germany           | 4.1%   | 4.2%   | 10.7%  | 13.7%  | 6.1%   | 7.8%   | 19 |
| UK                | 2.2%   | 1.8%   | 3.0%   | 2.3%   | 1.3%   | 2.1%   | 17 |
| Italy             | 0.7%   | 0.5%   | 2.1%   | 1.6%   | 0.5%   | 1.1%   | 16 |
| France            | 0.6%   | 0.8%   | 2.2%   | 2.5%   | 0.6%   | 1.3%   | 15 |
| Scandinavia       | 0.6%   | 1.2%   | 1.3%   | 1.0%   | 0.7%   | 1.0%   | 19 |
| Austria           | 0.4%   | 0.4%   | 0.9%   | 0.9%   | 0.3%   | 0.6%   | 16 |
| Netherlands       | 0.9%   | 0.9%   | 1.5%   | 1.7%   | 1.0%   | 1.2%   | 16 |
| Switzerland       | 0.6%   | 0.7%   | 1.6%   | 1.9%   | 0.8%   | 1.1%   | 18 |
| Spain             | 0.3%   | 0.5%   | 0.8%   | 0.8%   | 0.3%   | 0.6%   | 15 |
| Portugal          | 1.1%   | 1.1%   | 0.4%   | 1.1%   | 0.7%   | 0.9%   | 14 |
| Belgium           | 0.3%   | 0.4%   | 0.9%   | 1.2%   | 0.3%   | 0.6%   | 17 |
| Russia            | 0.2%   | 0.2%   | 0.3%   | 0.2%   | 0.1%   | 0.2%   | 19 |
| Other Europe      | 0.3%   | 0.6%   | 0.9%   | 0.6%   | 0.3%   | 0.6%   | 17 |
| NORTH AMERICA     | 2.4%   | 2.9%   | 2.7%   | 1.8%   | 1.2%   | 2.2%   | 15 |
| USA               | 2.0%   | 2.4%   | 2.2%   | 1.2%   | 1.0%   | 1.7%   | 14 |
| Canada            | 0.4%   | 0.6%   | 0.6%   | 0.6%   | 0.3%   | 0.5%   | 16 |
| OTHER             | 2.3%   | 2.9%   | 2.8%   | 2.6%   | 1.8%   | 2.5%   | 19 |
| Australia         | 0.7%   | 0.8%   | 1.1%   | 0.8%   | 0.4%   | 0.7%   | 13 |
| Brazil            | 0.3%   | 0.2%   | 0.2%   | 0.2%   | 0.2%   | 0.2%   | 16 |
| China             | 0.2%   | 0.5%   | 0.3%   | 0.4%   | 0.5%   | 0.4%   | 27 |
| Other Countries   | 1.2%   | 1.4%   | 1.2%   | 1.2%   | 0.8%   | 1.1%   | 18 |
| Total             | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 17 |

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|               |  |   |   |
| 6 034         | 1 660<br>252<br>902<br>863<br>465<br>418<br>613<br>136   | 1 660<br>252<br>902<br>863<br>465<br>418<br>613<br>613<br>613<br>613<br>613<br>613<br>763<br>369<br>178<br>369<br>178<br>493<br>2491<br>1907<br>584   | 1 660         252         902         863         902         863         863         863         863         863         863         863         863         863         863         863         863         863         613         136         136         178         493         2491         1907         584         1907         584         1907         584         1907         584         1907         584         1907         584         1907         584         1907         584         1908         308         241         918         918         918         918 |
| 3 968         | 1 321<br>470<br>523<br>942<br>264<br>834<br>834<br>834<br>838<br>80  | 1 321<br>470<br>523<br>942<br>264<br>834<br>834<br>834<br>80<br>868<br>192<br>192<br>192<br>134<br>244<br>1709<br>1709  | 1 321         470         523         942         523         942         523         942         264         834         523         80         80         80         80         80         80         192         134         244         134         244         134         244         1172         537         537         535         55         68 529  |
| 5 250         | 1 926<br>679<br>552<br>1 286<br>304<br>965<br>535<br>208   | 1 926<br>679<br>679<br>532<br>304<br>965<br>535<br>535<br>535<br>535<br>535<br>208<br>1 213<br>1 213<br>228<br>165<br>228<br>165<br>228<br>165<br>387<br>387  | 1 926       679       679       679       679       679       679       679       679       679       735       535       535       535       535       535       535       208       1 213       228       165       281       165       281       387       937       937       387       387       387       387       375       235       235       235       277       74 296  |
| Germany<br>UK | Italy<br>France<br>Scandinavia<br>Austria<br>Netherlands<br>Switzerland<br>Spain   | Italy<br>France<br>Scandinavia<br>Austria<br>Netherlands<br>Switzerland<br>Spain<br>Portugal<br>Belgium<br>Russia<br>Other Europe<br>USA<br>USA   | Italy<br>France<br>Scandinavia<br>Austria<br>Netherlands<br>Switzerland<br>Switzerland<br>Spain<br>Portugal<br>Belgium<br>Russia<br>Other Europe<br>Other Europe<br>DAR<br>NSA<br>USA<br>USA<br>USA<br>Other Europe<br>Belgium<br>Balgium<br>Canada<br>DAR<br>DAR<br>DAR  |

| Total     | 100.0%       | 100.0% | 100.0%  | 100.0% | 100.0% | 100.0% | 100.0%      | 100.0%  | 100.0%      | 100.0%      | 100.0% | 100.0%   | 100.0%  | 100.0% | 100.0%       | 100.0%        | 100.0% | 100.0% | 100.0% | 100.0%    | 100.0% | 100.0% | 100.0%          | 100.0% |                            | 76.4%  | 26.6%        | 35.2%  | 2.8%     | 5.9%   | 4.2%     | 1.7%         | 18.9%  | 7.8%    | 2.1% | 1.1%  | 1.3%   |
|-----------|--------------|--------|---------|--------|--------|--------|-------------|---------|-------------|-------------|--------|----------|---------|--------|--------------|---------------|--------|--------|--------|-----------|--------|--------|-----------------|--------|----------------------------|--------|--------------|--------|----------|--------|----------|--------------|--------|---------|------|-------|--------|
| December  | 6.7%         | 6.9%   | 6.9%    | 6.4%   | 5.4%   | 4.2%   | 7.7%        | 7.2%    | 9.3%        | 5.4%        | 7.7%   | 8.9%     | 5.5%    | 6.9%   | 10.6%        | 3.9%          | 3.8%   | 4.1%   | 9.5%   | 7.4%      | 5.4%   | 11.5%  | 10.8%           | 10.0%  |                            | 83.8%  | 37.8%        | 33.5%  | 3.9%     | 3.1%   | 4.4%     | 1.1%         | 13.0%  | 5.4%    | 1.3% | 0.6%  | 0.6%   |
| November  | 6.8%         | 8.8%   | 9.1%    | 6.1%   | 4.0%   | 7.1%   | 13.2%       | 13.4%   | 11.2%       | 9.6%        | 5.0%   | 5.9%     | 12.8%   | 14.5%  | 12.1%        | 6.4%          | 5.8%   | 8.7%   | 6.4%   | 5.8%      | 8.6%   | 8.4%   | 5.8%            | 7.8%   |                            | 74.7%  | 20.5%        | 42.2%  | 2.5%     | 3.9%   | 4.2%     | 1.5%         | 21.4%  | 9.0%    | 1.6% | 0.6%  | 1.2%   |
| October   | 6.6%         | 12.2%  | 13.4%   | 9.7%   | 11.3%  | 13.2%  | 7.7%        | 13.5%   | 13.5%       | 12.5%       | 14.8%  | 9.7%     | 9.2%    | 14.8%  | 10.9%        | 9.2%          | 8.4%   | 12.2%  | 8.4%   | 8.0%      | 15.8%  | 8.6%   | 7.2%            | 8.7%   |                            | 68.8%  | 21.4%        | 34.7%  | 2.6%     | 4.4%   | 4.4%     | 1.3%         | 26.5%  | 11.9%   | 2.3% | 1.4%  | 2.0%   |
| September | 11.7%        | 9.9%   | 9.6%    | 11.5%  | 5.8%   | 11.7%  | 10.1%       | 10.4%   | 8.3%        | 16.5%       | 10.1%  | 8.7%     | 10.3%   | 3.1%   | 6.5%         | 10.0%         | 10.4%  | 8.4%   | 13.8%  | 16.5%     | 4.7%   | 15.7%  | 13.0%           | 8.7%   |                            | 71.7%  | 23.2%        | 33.4%  | 2.6%     | 5.7%   | 4.4%     | 2.3%         | 21.7%  | 8.6%    | 2.8% | 0.7%  | 1.8%   |
| August    | 7.6%         | 12.6%  | 12.6%   | 10.0%  | 33.6%  | 14.9%  | 5.5%        | 12.9%   | 9.8%        | 6.6%        | 23.1%  | 8.0%     | 10.6%   | 4.4%   | 8.7%         | 8.2%          | 8.9%   | 5.6%   | 8.7%   | 11.3%     | 5.6%   | 4.7%   | 9.0%            | 9.7%   |                            | 71.2%  | 21.7%        | 33.6%  | 2.4%     | 8.2%   | 3.9%     | 1.3%         | 24.7%  | 10.1%   | 2.2% | 3.8%  | 2.1%   |
| July      | 7.9%         | 9.0%   | 7.2%    | 10.7%  | 10.3%  | 10.3%  | 4.4%        | 8.1%    | 14.2%       | 10.8%       | 13.6%  | 6.9%     | 18.0%   | 5.6%   | 6.1%         | 11.6%         | 12.0%  | 10.4%  | 9.5%   | 9.5%      | 10.0%  | 6.9%   | 10.2%           | 8.9%   |                            | 75.4%  | 30.7%        | 31.2%  | 2.9%     | 6.4%   | 2.7%     | 1.5%         | 19.1%  | 6.2%    | 2.5% | 1.3%  | 1.5%   |
| June      | 5.3%         | 5.7%   | 5.7%    | 7.1%   | 7.5%   | 4.4%   | 6.6%        | 4.7%    | 3.6%        | 2.8%        | 5.8%   | 3.8%     | 7.6%    | 13.5%  | 7.0%         | 6.3%          | 7.3%   | 2.6%   | 6.1%   | 3.5%      | 4.5%   | 7.2%   | 7.8%            | 8.5%   |                            | 83.9%  | 33.5%        | 33.5%  | 2.2%     | 9.4%   | 4.3%     | 1.1%         | 12.7%  | 5.2%    | 1.8% | 1.0%  | 0.7%   |
| May       | 11.8%        | 6.9%   | 6.9%    | 6.9%   | 5.4%   | 8.5%   | 3.9%        | 5.9%    | 5.4%        | 12.0%       | 5.6%   | 6.7%     | 5.8%    | 4.8%   | 9.0%         | 9.6%          | 10.5%  | 6.4%   | 7.0%   | 8.0%      | 2.5%   | 10.4%  | 5.9%            | 7.6%   |                            | 77.6%  | 23.6%        | 39.8%  | 2.3%     | 5.2%   | 4.1%     | 2.6%         | 17.3%  | 7.1%    | 1.9% | 0.8%  | 1.5%   |
| April     | 13.4%        | 8.8%   | 9.5%    | 8.8%   | 4.2%   | 9.7%   | 10.4%       | 6.7%    | 6.7%        | 9.1%        | 6.7%   | 9.1%     | 7.3%    | 7.4%   | 11.4%        | 10.5%         | 10.5%  | 10.5%  | 10.7%  | 10.0%     | 13.5%  | 9.5%   | 11.1%           | 8.8%   |                            | 75.5%  | 31.5%        | 29.1%  | 3.2%     | 4.8%   | 4.3%     | 2.6%         | 18.8%  | 8.4%    | 2.1% | 0.5%  | 1.5%   |
| March     | 8.7%         | 6.8%   | 7.6%    | 7.7%   | 2.2%   | 6.6%   | 8.5%        | 7.7%    | 3.4%        | 5.4%        | 2.4%   | 8.7%     | 6.0%    | 9.4%   | 8.5%         | 10.9%         | 10.6%  | 12.1%  | 7.8%   | 6.7%      | 15.1%  | 6.0%   | 7.8%            | 7.4%   |                            | 77.0%  | 27.7%        | 32.2%  | 3.0%     | 8.0%   | 4.1%     | 2.0%         | 17.2%  | 7.9%    | 2.2% | 0.3%  | 1.2%   |
| February  | 6.6%         | 5.3%   | 5.0%    | 6.1%   | 4.2%   | 3.8%   | 9.3%        | 4.4%    | 6.8%        | 4.6%        | 1.4%   | 9.9%     | 3.1%    | 7.1%   | 4.2%         | 7.5%          | 6.5%   | 11.1%  | 4.9%   | 6.5%      | 2.7%   | 4.2%   | 4.6%            | 6.7%   |                            | 80.6%  | 24.3%        | 41.9%  | 2.7%     | 6.6%   | 3.4%     | 1.7%         | 15.1%  | 5.8%    | 1.9% | 0.7%  | 0.8%   |
| January   | 6.8%         | 7.1%   | 6.6%    | 8.9%   | 6.1%   | 5.5%   | 12.7%       | 5.1%    | 7.8%        | 4.7%        | 3.7%   | 13.8%    | 3.7%    | 8.7%   | 4.9%         | 5.8%          | 5.2%   | 8.0%   | 7.2%   | 6.9%      | 11.5%  | 6.9%   | 6.8%            | 7.2%   |                            | 77.2%  | 19.2%        | 41.3%  | 3.0%     | 6.0%   | 6.2%     | 1.6%         | 18.6%  | 7.1%    | 2.6% | 0.9%  | 1.0%   |
|           | Other Africa | EUROPE | Germany | UK     | Italy  | France | Scandinavia | Austria | Netherlands | Switzerland | Spain  | Portugal | Belgium | Russia | Other Europe | NORTH AMERICA | USA    | Canada | OTHER  | Australia | Brazil | China  | Other Countries | Total  | Percentage<br>Distribution | AFRICA | South Africa | Angola | Botswana | Zambia | Zimbabwe | Other Africa | EUROPE | Germany | UK   | Italy | France |

|   | 1.7% 0.8% 1.0% | 1 D0/ D 40/ D 40/ | 0.4%         | 1.1%          | 0.4%      | 0.4%                 | 0.4%<br>0.6%<br>0.8%         | 0.4%<br>0.6%<br>0.3%<br>0.3%         | 0.4%<br>0.6%<br>0.8%<br>0.3%<br>0.3%         | 0.4%<br>1.1%<br>0.6%<br>0.4%<br>0.3%<br>0.1%<br>0.6% | 0.9%   | 0.4%<br>1.1%<br>0.6%<br>0.3%<br>0.3%<br>0.1%<br>0.6%<br>0.9%<br>0.7% | 0.4%<br>1.1%<br>0.6%<br>0.3%<br>0.3%<br>0.3%<br>0.1%<br>0.5%<br>0.5%<br>0.2%         | 0.4%<br>1.1%<br>0.6%<br>0.3%<br>0.3%<br>0.3%<br>0.3%<br>0.3%<br>0.3%<br>0.3%<br>0.3%<br>0.2%<br>2.3% | 0.4%<br>1.1%<br>0.6%<br>0.3%<br>0.3%<br>0.3%<br>0.6%<br>0.5%<br>0.2%<br>0.5%<br>0.6% | 0.4%<br>1.1%<br>0.6%<br>0.3%<br>0.3%<br>0.1%<br>0.1%<br>0.1%<br>0.2%<br>0.5%<br>0.6%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1%<br>0.1% | 0.5%<br>0.6%<br>0.8%<br>0.3%<br>0.3%<br>0.1%<br>0.1%<br>0.7%<br>0.7%<br>0.7%<br>0.5%<br>0.5%<br>0.5%<br>0.5%  | 0.4%<br>1.1%<br>0.6%<br>0.3%<br>0.3%<br>0.3%<br>0.3%<br>0.6%<br>0.6%<br>0.5%<br>1.2%<br>1.2%   |
|---|----------------|-------------------|--------------|---------------|-----------|----------------------|------------------------------|--------------------------------------|--|--|--|--|--|--|--|--|---|--|
|   | 1.1% 0.9% 1.1  | 0.7% 0.9% 1.      |              | 1.2% 1.9% 1.  | 1.9%      | 1.9%<br>1.6%<br>0.9% | 1.9%<br>1.6%<br>0.9%<br>1.0% | 1.9%<br>1.6%<br>0.9%<br>1.0%<br>0.6% | 1.9%<br>1.6%<br>0.9%<br>1.0%<br>0.6%<br>0.3% | 1.9%<br>1.6%<br>0.9%<br>1.0%<br>0.6%<br>0.3%         | 1.9%<br>1.6%<br>0.9%<br>1.0%<br>0.6%<br>0.3%<br>2.3% | 1.9%<br>1.6%<br>0.9%<br>1.0%<br>0.6%<br>0.3%<br>0.7%<br>2.3%         | 1.9%<br>1.6%<br>0.9%<br>1.0%<br>0.6%<br>0.3%<br>0.7%<br>1.7%<br>0.7%<br>0.7%<br>0.7% | 1.9%<br>1.6%<br>0.9%<br>1.0%<br>0.6%<br>0.3%<br>0.3%<br>1.7%<br>2.3%<br>2.4%                         | 1.9%<br>1.6%<br>0.9%<br>1.0%<br>0.6%<br>0.3%<br>0.7%<br>1.7%<br>0.7%<br>0.7%<br>0.7% | 1.9%<br>1.6%<br>0.9%<br>1.0%<br>0.6%<br>0.3%<br>0.7%<br>1.7%<br>1.7%<br>0.7%<br>0.7%<br>0.7%   | 1.9%       1.6%       1.6%       0.9%       1.0%       0.3%       0.7%       1.7%       0.7%       0.7%       0.7%       0.7%       0.4%       0.4% | 1.9%       1.6%       1.6%       0.9%       1.0%       0.3%       0.3%       1.7%       0.7%       2.3%       0.7%       0.7%       0.7%       0.7%       0.7%       0.7%       0.7%       0.7%       0.7%       0.7%       0.7%       0.7%       0.7%       0.4%       0.4%       0.4%       0.9% |
| 0.6% 1.1%   |                | 0.8% 0.7%         | 1.2% 1.2%    |               | 0.8% 2.1% |                      |                              |                                      |  |  |  |  |  |  |  |  |   |  |
| 0.8% 0.5%   |                | 0.3% 0.5%         | 0.5% 1.9%    | 0 1 0 1 2 W   |           |                      |                              |                                      |  |  |  |  |  |  |  |  |   |  |
| 1.2%         0.5%         0.           0.4%         0.5%         0. | 0.5%           |                   | 0.9% 0.9% 0. | 1.2% 1.8% 0.  |           | 0.4% 0.4% 0.         | 0.4%                         | 0.4% 0.5%                            | 0.4%<br>0.8%<br>0.5%<br>0.1%                 | 0.4%<br>0.8%<br>0.5%<br>0.1%<br>0.7%                 | 0.4%<br>0.8%<br>0.5%<br>0.1%<br><b>2.8%</b>          | 0.4%<br>0.8%<br>0.5%<br>0.1%<br>2.8%<br>2.4%                         | 0.4%<br>0.8%<br>0.5%<br>0.1%<br>2.8%<br>2.4%<br>0.4%                                 | 0.4%<br>0.8%<br>0.5%<br>0.1%<br>0.7%<br>2.8%<br>2.4%<br>2.4%<br>2.3%                                 | 0.4%<br>0.8%<br>0.5%<br>0.1%<br>2.8%<br>2.4%<br>0.4%<br>0.4%<br>0.8%                 | 0.4%<br>0.8%<br>0.5%<br>0.1%<br>2.8%<br>2.4%<br>2.4%<br>0.4%<br>0.4%<br>0.8%<br>0.1%   | 0.4%<br>0.8%<br>0.5%<br>0.1%<br>2.8%<br>2.4%<br>2.4%<br>0.4%<br>0.4%<br>0.4%<br>0.1%<br>0.1%  | 0.4%<br>0.5%<br>0.1%<br>0.7%<br>2.8%<br>2.4%<br>0.4%<br>0.4%<br>0.4%<br>0.4%<br>0.4%<br>0.5%<br>0.9%   |
| 1.1%  |                |                   | 0.5% 0.      | 0.8% 1.       | 0.2% 0.   |                      |                              |                                      |  |  |  |  |  |  |  |  |   |  |
| 1.7% 1.4%   |                | 0.4% 0.4%         | 1.3% 1.2%    | 0.7% 0.8%     | 0.3% 0.1% |                      | 1.6% 1.3%                    |                                      |  |  |  |  |  |  |  |  |   |  |
|   | Scandinavia    | Austria (         | Netherlands  | Switzerland ( | Spain (   |                      | Portugal                     |                                      |  |  |  |  |  |  |  |  |   |  |

Table 11. Number of Tourist Arrivals by Nationality and Seasonality, 2011

|             |             | 79      | 30           | 30      | ∞        | 0      | 2        | 2            | 30      | -       | 4      | 2      | 6      | 5           | 2       | 9           | S           | 6     | 4        |         | 8      | 8            | 1                    | 9      | 4      | 0      | ~         | 8      | 10    | 4               | 229       |
|-------------|-------------|---------|--------------|---------|----------|--------|----------|--------------|---------|---------|--------|--------|--------|-------------|---------|-------------|-------------|-------|----------|---------|--------|--------------|----------------------|--------|--------|--------|-----------|--------|-------|-----------------|-----------|
|             | Total       | 784 579 | 272 930      | 361 480 | 28 658   | 61 120 | 42 945   | 17 447       | 194 430 | 79 721  | 21 584 | 11 207 | 13 729 | 10 115      | 6 016   | 12 346      | 11 433      | 5 669 | 8 774    | 6 170   | 1 898  | 5 768        | 22 791               | 17 946 | 4 844  | 25 430 | 7 633     | 2 038  | 4 035 | 11 724          | 1 027 229 |
|             | Oct-Dec     | 207 815 | 74 477       | 99 365  | 8 376    | 10 269 | 11 807   | 3 520        | 54 255  | 23 470  | 4 783  | 2 322  | 3 364  | 2 894       | 2 054   | 4 191       | 3 147       | 1 558 | 2 145    | 1 698   | 686    | 1 943        | 4 448                | 3 241  | 1 206  | 6 172  | 1 617     | 608    | 1 148 | 2 798           | 272 690   |
| Seasonality | May-Sept    | 337 022 | 117 937      | 151 806 | 11 060   | 31 361 | 17 129   | 7 729        | 85 840  | 33 425  | 9 985  | 7 011  | 6 859  | 3 081       | 2 524   | 5 107       | 5 574       | 3 304 | 2 989    | 3 234   | 595    | 2 152        | 10 432               | 8 813  | 1 620  | 11 475 | 3 727     | 555    | 1 817 | 5 376           | 444 769   |
|             | Jan-Apr     | 239 741 | 80 515       | 110 308 | 9 223    | 19 490 | 14 008   | 6 198        | 54 335  | 22 826  | 6 816  | 1 874  | 3 507  | 4 140       | 1 438   | 3 048       | 2 712       | 807   | 3 640    | 1 238   | 617    | 1 674        | 7 911                | 5 892  | 2 018  | 7 783  | 2 288     | 874    | 1 070 | 3 550           | 309 770   |
|             |             |         |              |         |          |        |          |              |         |         |        |        |        |             |         |             |             |       |          |         |        |              |                      |        |        |        |           |        |       |                 |           |
|             | Total       | 784 579 | 272 930      | 361 480 | 28 658   | 61 120 | 42 945   | 17 447       | 194 430 | 79 721  | 21 584 | 11 207 | 13 729 | 10 115      | 6 016   | 12 346      | 11 433      | 5 669 | 8 774    | 6 170   | 1 898  | 5 768        | 22 791               | 17 946 | 4 844  | 25 430 | 7 633     | 2 038  | 4 035 | 11 724          | 1 027 229 |
|             | Oct-Dec     | 207 815 | 74 477       | 99 365  | 8 376    | 10 269 | 11 807   | 3 520        | 54 255  | 23 470  | 4 783  | 2 322  | 3 364  | 2 894       | 2 054   | 4 191       | 3 147       | 1 558 | 2 145    | 1 698   | 686    | 1 943        | 4 448                | 3 241  | 1 206  | 6 172  | 1 617     | 608    | 1 148 | 2 798           | 272 690   |
| Quarter     | July-Sept   | 203 673 | 70 439       | 91 753  | 7 351    | 19 140 | 10 240   | 4 750        | 61 356  | 23 373  | 6 955  | 5 568  | 5 080  | 2 018       | 1 884   | 3 996       | 3 874       | 2 655 | 2 069    | 2 404   | 249    | 1 231        | 6810                 | 5 627  | 1 183  | 8 143  | 2 848     | 413    | 1 104 | 3 778           | 279 981   |
|             | April-June  | 201 722 | 75 973       | 86 437  | 6 582    | 16 590 | 10 815   | 5 325        | 41 519  | 17 626  | 4 938  | 1 916  | 3 108  | 2 112       | 1 046   | 1 941       | 2 741       | 1 031 | 1 716    | 1 279   | 487    | 1 577        | 6 009                | 5 063  | 946    | 6 057  | 1 640     | 419    | 1 094 | 2 904           | 255 307   |
|             | Jan-March   | 171 368 | 52 040       | 83 924  | 6 350    | 15 120 | 10 082   | 3 852        | 37 300  | 15 252  | 4 908  | 1 401  | 2 177  | 3 091       | 1 032   | 2 217       | 1 671       | 424   | 2 844    | 788     | 477    | 1 017        | 5 524                | 4 016  | 1 508  | 5 058  | 1 527     | 598    | 688   | 2 245           | 219 251   |
|             | Nationality | AFRICA  | South Africa | Angola  | Botswana | Zambia | Zimbabwe | Other Africa | EUROPE  | Germany | NK     | Italy  | France | Scandinavia | Austria | Netherlands | Switzerland | Spain | Portugal | Belgium | Russia | Other Europe | <b>NORTH AMERICA</b> | USA    | Canada | OTHER  | Australia | Brazil | China | Other Countries | Total     |

| Nationality<br>Row Percentage<br>Distribution |           |            | Ouarter   |         |        |         | Seasonality |         |        |
|---|-----------|------------|-----------|---------|--------|---------|-------------|---------|--------|
| Nationality<br>Row Percentage<br>Distribution |           |            |           |         |        |         |             |         |        |
| Row Percentage<br>Distribution                | Jan-March | April-June | July-Sept | Oct-Dec | Total  | Jan-Apr | May-Sept    | Oct-Dec | Total  |
|   |           |            |           |         |        |         |             |         |        |
| AFRICA  | 21.8%     | 25.7%      | 26.0%     | 26.5%   | 100.0% | 30.6%   | 43.0%       | 26.5%   | 100.0% |
| South Africa                                  | 19.1%     | 27.8%      | 25.8%     | 27.3%   | 100.0% | 29.5%   | 43.2%       | 27.3%   | 100.0% |
| Angola  | 23.2%     | 23.9%      | 25.4%     | 27.5%   | 100.0% | 30.5%   | 42.0%       | 27.5%   | 100.0% |
| Botswana                                      | 22.2%     | 23.0%      | 25.7%     | 29.2%   | 100.0% | 32.2%   | 38.6%       | 29.2%   | 100.0% |
| Zambia  | 24.7%     | 27.1%      | 31.3%     | 16.8%   | 100.0% | 31.9%   | 51.3%       | 16.8%   | 100.0% |
| Zimbabwe                                      | 23.5%     | 25.2%      | 23.8%     | 27.5%   | 100.0% | 32.6%   | 39.9%       | 27.5%   | 100.0% |
| Other Africa                                  | 22.1%     | 30.5%      | 27.2%     | 20.2%   | 100.0% | 35.5%   | 44.3%       | 20.2%   | 100.0% |
| EUROPE  | 19.2%     | 21.4%      | 31.6%     | 27.9%   | 100.0% | 27.9%   | 44.1%       | 27.9%   | 100.0% |
| Germany                                       | 19.1%     | 22.1%      | 29.3%     | 29.4%   | 100.0% | 28.6%   | 41.9%       | 29.4%   | 100.0% |
| UK  | 22.7%     | 22.9%      | 32.2%     | 22.2%   | 100.0% | 31.6%   | 46.3%       | 22.2%   | 100.0% |
| Italy   | 12.5%     | 17.1%      | 49.7%     | 20.7%   | 100.0% | 16.7%   | 62.6%       | 20.7%   | 100.0% |
| France  | 15.9%     | 22.6%      | 37.0%     | 24.5%   | 100.0% | 25.5%   | 50.0%       | 24.5%   | 100.0% |
| Scandinavia                                   | 30.6%     | 20.9%      | 19.9%     | 28.6%   | 100.0% | 40.9%   | 30.5%       | 28.6%   | 100.0% |
| Austria                                       | 17.2%     | 17.4%      | 31.3%     | 34.1%   | 100.0% | 23.9%   | 42.0%       | 34.1%   | 100.0% |
| Netherlands                                   | 18.0%     | 15.7%      | 32.4%     | 33.9%   | 100.0% | 24.7%   | 41.4%       | 33.9%   | 100.0% |
| Switzerland                                   | 14.6%     | 24.0%      | 33.9%     | 27.5%   | 100.0% | 23.7%   | 48.8%       | 27.5%   | 100.0% |
| Spain   | 7.5%      | 18.2%      | 46.8%     | 27.5%   | 100.0% | 14.2%   | 58.3%       | 27.5%   | 100.0% |
| Portugal                                      | 32.4%     | 19.6%      | 23.6%     | 24.4%   | 100.0% | 41.5%   | 34.1%       | 24.4%   | 100.0% |
| Belgium                                       | 12.8%     | 20.7%      | 39.0%     | 27.5%   | 100.0% | 20.1%   | 52.4%       | 27.5%   | 100.0% |
| Russia  | 25.1%     | 25.6%      | 13.1%     | 36.2%   | 100.0% | 32.5%   | 31.3%       | 36.2%   | 100.0% |
| Other Europe                                  | 17.6%     | 27.3%      | 21.3%     | 33.7%   | 100.0% | 29.0%   | 37.3%       | 33.7%   | 100.0% |
| <b>NORTH AMERICA</b>                          | 24.2%     | 26.4%      | 29.9%     | 19.5%   | 100.0% | 34.7%   | 45.8%       | 19.5%   | 100.0% |
| USA   | 22.4%     | 28.2%      | 31.4%     | 18.1%   | 100.0% | 32.8%   | 49.1%       | 18.1%   | 100.0% |
| Canada  | 31.1%     | 19.5%      | 24.4%     | 24.9%   | 100.0% | 41.7%   | 33.4%       | 24.9%   | 100.0% |
| OTHER   | 19.9%     | 23.8%      | 32.0%     | 24.3%   | 100.0% | 30.6%   | 45.1%       | 24.3%   | 100.0% |
| Australia                                     | 20.0%     | 21.5%      | 37.3%     | 21.2%   | 100.0% | 30.0%   | 48.8%       | 21.2%   | 100.0% |
| Brazil  | 29.4%     | 20.5%      | 20.2%     | 29.9%   | 100.0% | 42.9%   | 27.2%       | 29.9%   | 100.0% |
| China   | 17.1%     | 27.1%      | 27.4%     | 28.5%   | 100.0% | 26.5%   | 45.0%       | 28.5%   | 100.0% |
| Other Countries                               | 19.1%     | 24.8%      | 32.2%     | 23.9%   | 100.0% | 30.3%   | 45.9%       | 23.9%   | 100.0% |
| Total   | 21.3%     | 24.9%      | 27.3%     | 26.5%   | 100.0% | 30.2%   | 43.3%       | 26.5%   | 100.0% |

|                                |              |            | Quarter   |         |        |         | Seasonality |         |        |
|--------------------------------|--------------|------------|-----------|---------|--------|---------|-------------|---------|--------|
| Nationality                    | Jan-March    | April-June | July-Sept | Oct-Dec | Total  | Jan-Apr | May-Sept    | Oct-Dec | Total  |
| Column Percentage Distribution | Distribution |            |           |         |        |         |             |         |        |
| AFRICA                         | 78.2%        | 79.0%      | 72.7%     | 76.2%   | 76.4%  | 77.4%   | 75.8%       | 76.2%   | 76.4%  |
| South Africa                   | 23.7%        | 29.8%      | 25.2%     | 27.3%   | 26.6%  | 26.0%   | 26.5%       | 27.3%   | 26.6%  |
| Angola                         | 38.3%        | 33.9%      | 32.8%     | 36.4%   | 35.2%  | 35.6%   | 34.1%       | 36.4%   | 35.2%  |
| Botswana                       | 2.9%         | 2.6%       | 2.6%      | 3.1%    | 2.8%   | 3.0%    | 2.5%        | 3.1%    | 2.8%   |
| Zambia                         | 6.9%         | 6.5%       | 6.8%      | 3.8%    | 5.9%   | 6.3%    | 7.1%        | 3.8%    | 5.9%   |
| Zimbabwe                       | 4.6%         | 4.2%       | 3.7%      | 4.3%    | 4.2%   | 4.5%    | 3.9%        | 4.3%    | 4.2%   |
| Other Africa                   | 1.8%         | 2.1%       | 1.7%      | 1.3%    | 1.7%   | 2.0%    | 1.7%        | 1.3%    | 1.7%   |
| EUROPE                         | 17.0%        | 16.3%      | 21.9%     | 19.9%   | 18.9%  | 17.5%   | 19.3%       | 19.9%   | 18.9%  |
| Germany                        | 7.0%         | 6.9%       | 8.3%      | 8.6%    | 7.8%   | 7.4%    | 7.5%        | 8.6%    | 7.8%   |
| UK                             | 2.2%         | 1.9%       | 2.5%      | 1.8%    | 2.1%   | 2.2%    | 2.2%        | 1.8%    | 2.1%   |
| Italy                          | 0.6%         | 0.8%       | 2.0%      | 0.9%    | 1.1%   | 0.6%    | 1.6%        | 0.9%    | 1.1%   |
| France                         | 1.0%         | 1.2%       | 1.8%      | 1.2%    | 1.3%   | 1.1%    | 1.5%        | 1.2%    | 1.3%   |
| Scandinavia                    | 1.4%         | 0.8%       | 0.7%      | 1.1%    | 1.0%   | 1.3%    | 0.7%        | 1.1%    | 1.0%   |
| Austria                        | 0.5%         | 0.4%       | 0.7%      | 0.8%    | 0.6%   | 0.5%    | 0.6%        | 0.8%    | 0.6%   |
| Netherlands                    | 1.0%         | 0.8%       | 1.4%      | 1.5%    | 1.2%   | 1.0%    | 1.1%        | 1.5%    | 1.2%   |
| Switzerland                    | 0.8%         | 1.1%       | 1.4%      | 1.2%    | 1.1%   | 0.9%    | 1.3%        | 1.2%    | 1.1%   |
| Spain                          | 0.2%         | 0.4%       | 0.9%      | 0.6%    | 0.6%   | 0.3%    | 0.7%        | 0.6%    | 0.6%   |
| Portugal                       | 1.3%         | 0.7%       | 0.7%      | 0.8%    | 0.9%   | 1.2%    | 0.7%        | 0.8%    | 0.9%   |
| Belgium                        | 0.4%         | 0.5%       | 0.9%      | 0.6%    | 0.6%   | 0.4%    | 0.7%        | 0.6%    | 0.6%   |
| Russia                         | 0.2%         | 0.2%       | 0.1%      | 0.3%    | 0.2%   | 0.2%    | 0.1%        | 0.3%    | 0.2%   |
| Other Europe                   | 0.5%         | 0.6%       | 0.4%      | 0.7%    | 0.6%   | 0.5%    | 0.5%        | 0.7%    | 0.6%   |
| NORTH AMERICA                  | 2.5%         | 2.4%       | 2.4%      | 1.6%    | 2.2%   | 2.6%    | 2.3%        | 1.6%    | 2.2%   |
| USA                            | 1.8%         | 2.0%       | 2.0%      | 1.2%    | 1.7%   | 1.9%    | 2.0%        | 1.2%    | 1.7%   |
| Canada                         | 0.7%         | 0.4%       | 0.4%      | 0.4%    | 0.5%   | 0.7%    | 0.4%        | 0.4%    | 0.5%   |
| OTHER                          | 2.3%         | 2.4%       | 2.9%      | 2.3%    | 2.5%   | 2.5%    | 2.6%        | 2.3%    | 2.5%   |
| Australia                      | 0.7%         | 0.6%       | 1.0%      | 0.6%    | 0.7%   | 0.7%    | 0.8%        | 0.6%    | 0.7%   |
| Brazil                         | 0.3%         | 0.2%       | 0.1%      | 0.2%    | 0.2%   | 0.3%    | 0.1%        | 0.2%    | 0.2%   |
| China                          | 0.3%         | 0.4%       | 0.4%      | 0.4%    | 0.4%   | 0.3%    | 0.4%        | 0.4%    | 0.4%   |
| Other Countries                | 1.0%         | 1.1%       | 1.3%      | 1.0%    | 1.1%   | 1.1%    | 1.2%        | 1.0%    | 1.1%   |
| Total                          | 100.0%       | 100.0%     | 100.0%    | 100.0%  | 100.0% | 100.0%  | 100.0%      | 100.0%  | 100.0% |

Table 12. Hotel Accommodation Capacity by Month (All Categories), 2008-2011

| Average<br>Jan-Dec     |      | 947            | 9 113  | 19 590 | 585 207    | 185 298   | 32%       |      | 614            | 6 331 | 13 156 | 405 967    | 127 828   | 31%       |      | 554            | 4 919 | 10 866 | 331 511    | 91 959    | 28%       |      | 620            | 7 116  | 15 149 | 460 093        | 134 263   | 301% |
|------------------------|------|----------------|--------|--------|------------|-----------|-----------|------|----------------|-------|--------|------------|-----------|-----------|------|----------------|-------|--------|------------|-----------|-----------|------|----------------|--------|--------|----------------|-----------|------|
| December <sup>Av</sup> |      | 855            | 7 956  | 17 355 | 520 650    | 146 778   | 28%       |      | 669            | 6 536 | 13 500 | 420 352    | 119 642   | 28%       |      | 538            | 4 995 | 11 232 | 348 192    | 90 061    | 26%       |      | 375            | 4 713  | 9 546  | 295 926        | 78 718    | 77%  |
| November               |      | 869            | 8 202  | 17 986 | 539 580    | 183 517   | 34%       |      | 656            | 7 219 | 14 734 | 446 010    | 141 185   | 32%       |      | 569            | 5 584 | 11 181 | 335 430    | 100 572   | 30%       |      | 409            | 5 311  | 11 340 | 340 200        | 105 839   | 710/ |
| October                |      | 908            | 8 921  | 18 569 | 557 060    | 217 850   | 39%       |      | 481            | 5 093 | 10 155 | 320 354    | 123 258   | 38%       |      | 278            | 3 255 | 8 903  | 275 993    | 76 832    | 28%       |      | 939            | 10 331 | 24 842 | 770 102        | 250 530   | /0CC |
| September (            |      | 913            | 8 453  | 18 579 | 557 370    | 214 625   | 39%       |      | 499            | 5 449 | 10 934 | 333 600    | 119 521   | 36%       |      | 315            | 3 814 | 9 666  | 289 980    | 86 854    | 30%       |      | 937            | 10 398 | 24 413 | 732 390        | 239 938   | 2000 |
| August 5               |      | 948            | 8 955  | 19 855 | 595 650    | 256 684   | 43%       |      | 757            | 7 864 | 15 722 | 493 768    | 200 861   | 41%       |      | 651            | 5 993 | 13 552 | 420 112    | 144 886   | 34%       |      | 395            | 4 860  | 9 166  | 284 146        | 106 559   | 2000 |
| July ,                 |      | 958            | 9 158  | 20 130 | 603 900    | 215 512   | 36%       |      | 816            | 8 529 | 17 017 | 533 789    | 197 464   | 37%       |      | 683            | 6 534 | 14 540 | 450 740    | 141 898   | 31%       |      | 402            | 5 423  | 9 782  | 303 242        | 106 863   |      |
| June ,                 |      | 963            | 9 246  | 21 586 | 617 580    | 148 595   | 24%       |      | 503            | 5 519 | 12 105 | 367 710    | 107 341   | 29%       |      | 596            | 5 052 | 11 004 | 330 120    | 90 876    | 28%       |      | 926            | 9 519  | 19 855 | 595 650        | 166 584   |      |
| May .                  |      | 963            | 9 256  | 20 436 | 613 080    | 175 554   | 29%       |      | 502            | 5 540 | 12 229 | 383 811    | 111 865   | 29%       |      | 615            | 5 377 | 11 027 | 341 837    | 98 279    | 29%       |      | 924            | 9 461  | 21 052 | 652 612        | 184 351   |      |
| April 1                |      | 994            | 10 023 | 20 348 | 610 440    | 185 652   | 30%       |      | 447            | 4 939 | 10 950 | 331 950    | 101 535   | 31%       |      | 488            | 2 714 | 5 981  | 179 430    | 44 477    | 25%       |      | 364            | 4 651  | 8 941  | 268 230        | 87 443    |      |
| March /                |      | 987            | 9 681  | 20 099 | 602 970    | 199 828   | 33%       |      | 479            | 5 436 | 11 877 | 371 752    | 102 558   | 28%       |      | 522            | 3 082 | 6 751  | 209 281    | 49 016    | 23%       |      | 377            | 4 798  | 9 092  | 281 852        | 77 922    |      |
| February I             |      | 266            | 6 600  | 19 830 | 594 900    | 142 150   | 24%       |      | 773            | 6 832 | 13 673 | 400 345    | 102 061   | 25%       |      | 069            | 6 195 | 13 018 | 377 522    | 88 770    | 24%       |      | 684            | 8 002  | 16 631 | 465 668        | 95 826    |      |
| January F              |      | 1 004          | 9 902  | 20 310 | 609 300    | 136 828   | 22%       |      | 785            | 7 020 | 14 970 | 468 162    | 106 641   | 23%       |      | 703            | 6 430 | 13 532 | 419 493    | 90 992    | 22%       |      | 209            | 7 919  | 17 132 | 531 092        | 110 580   |      |
| Total Category         | 2008 | Establishments | Rooms  | Beds   | Beds AVLBL | Beds Sold | Beds Occ. | 2009 | Establishments | Rooms | Beds   | Beds AVLBL | Beds Sold | Beds Occ. | 2010 | Establishments | Rooms | Beds   | Beds AVLBL | Beds Sold | Beds Occ. | 2011 | Establishments | Rooms  | Beds   | Beds available | Beds Sold |      |